



# Retail Market Report

## East Bay - CA

PREPARED BY



**RETAIL MARKET REPORT**

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12 Mo Deliveries in SF

**98.9K**

12 Mo Net Absorption in SF

**(211K)**

Vacancy Rate

**5.5%**

12 Mo Rent Growth

**-3.2%**

After spiking in 2020 with the economic shutdown, the retail vacancy rate has floated between 5% and 5.5% for the past two years. Currently, the vacancy rate rests at 5.5% and has been flat over the past year. New leasing activity has struggled to return to pre-pandemic figures and remains, reaching only 80% of the 2019 total in the past three years. The flat vacancy rate is a result of slight negative demand, as net absorption fell to -210,000 SF over the past year. However, that figure is deflated by a number of large closings within the market's malls, specifically 49,000 SF at the Somerville Town Center in Antioch and 50,000 SF at the power center Pinole Vista Crossing.

Annual retail rent growth fell to -3.2% over the past year, a far cry from the average over the past five years of 2.0%. Rents are down across all property types as the population looks to other metros. With the vacancy rate at its highest point since 2013, little change is expected

in the near term.

Lack of rent growth, increasing interest rates, and persistent high construction costs have made new development difficult to pencil in. As a result, there was relatively little underway with only 240,000 SF going on across the market, accounting for only 0.2% of market inventory. Interestingly, demolitions have outpaced deliveries over the past five years, with totals averaging -38,000 SF during that time.

Investment activity in 2022 and levels have remained at comparable levels so far in 2023. Deceleration is evident, and levels are unlikely to increase significantly throughout the rest of 2023 as interest rates continue to rise. Pricing exploration is expected for at least the first half of the year as owners and potential investors work to find new footing.

### KEY INDICATORS

Current Quarter	RBA	Vacancy Rate	Market Rent	Availability Rate	Net Absorption SF	Deliveries SF	Under Construction
Malls	12,605,540	15.8%	\$40.40	10.9%	(460,812)	0	75,000
Power Center	8,667,501	7.0%	\$35.42	10.1%	6,455	0	0
Neighborhood Center	33,061,887	6.3%	\$32.08	7.6%	53,668	0	125,000
Strip Center	6,459,834	4.5%	\$28.13	5.1%	9,246	0	0
General Retail	62,830,729	2.9%	\$29.60	3.2%	(75,598)	11,014	39,094
Other	864,089	0.6%	\$34.72	0.6%	0	0	0
<b>Market</b>	<b>124,489,580</b>	<b>5.5%</b>	<b>\$31.72</b>	<b>5.7%</b>	<b>(467,041)</b>	<b>11,014</b>	<b>239,094</b>

Annual Trends	12 Month	Historical Average	Forecast Average	Peak	When	Trough	When
Vacancy Change (YOY)	0.2%	4.6%	5.1%	6.1%	2010 Q3	3.1%	2018 Q3
Net Absorption SF	(211K)	395,964	67,439	3,080,992	2007 Q2	(1,921,036)	2009 Q4
Deliveries SF	98.9K	697,011	186,420	1,997,906	2008 Q4	98,504	2023 Q2
Rent Growth	-3.2%	1.4%	-0.1%	5.2%	2016 Q4	-5.6%	2009 Q3
Sales Volume	\$572M	\$745.5M	N/A	\$1.5B	2022 Q2	\$156.8M	2009 Q4



East Bay retail vacancy has climbed significantly since the middle of 2018, with lingering effects of the pandemic exacerbating the already negative trend.

Underperforming national retailers had announced store closures in the years leading up to the pandemic, and in 2022 more national tenants such as Bed Bath & Beyond, Tuesday Morning, and Party City, among others, contributed to occupancy losses. There is more of that to come as David's Bridal has announced layoffs and is expected to give back space before the end of the year. Overall, moveouts in the market's big box spaces have led to natural net absorption figures of -210,000 SF.

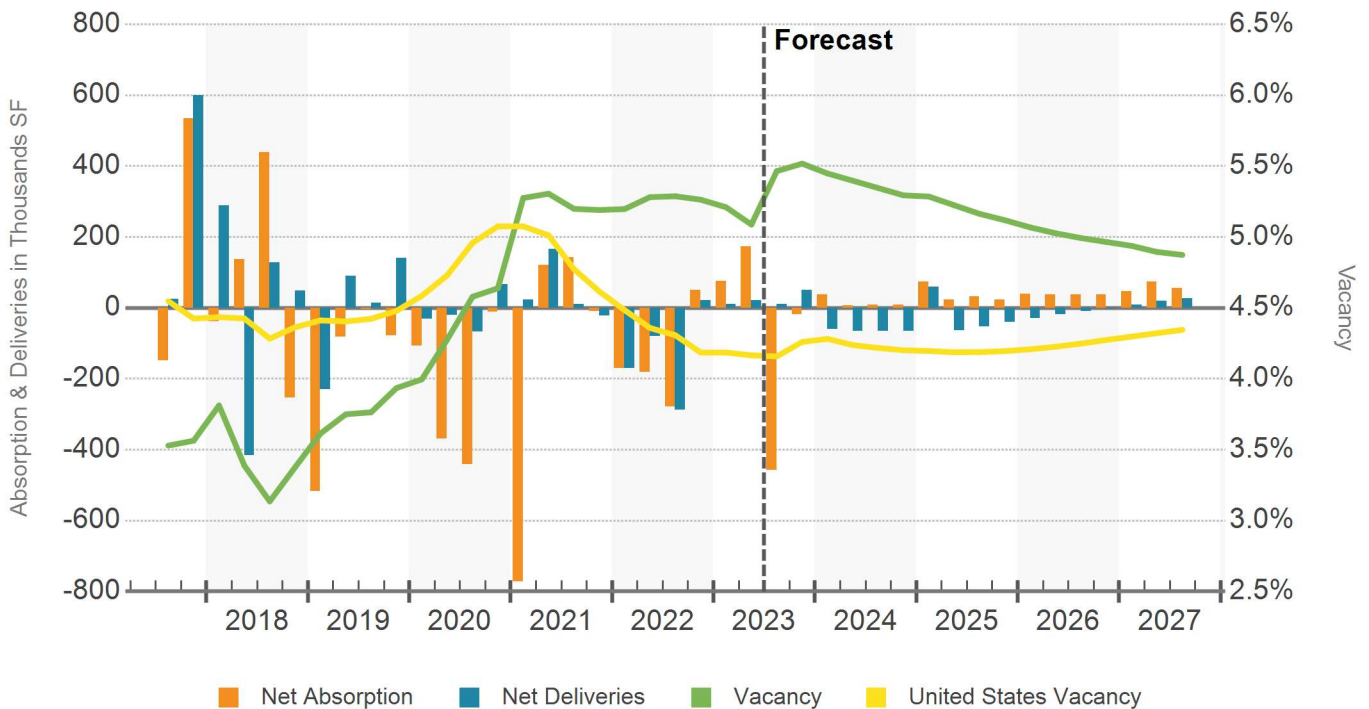
Leasing activity has not kept pace, focusing on the market's smaller spaces. Through the first half of the year, only four leases of 20,000 SF or more have signed, compared to a dozen in 2022. Large-scale vacancies in 2023 have centered around malls, bringing significant

amounts of new space to the market.

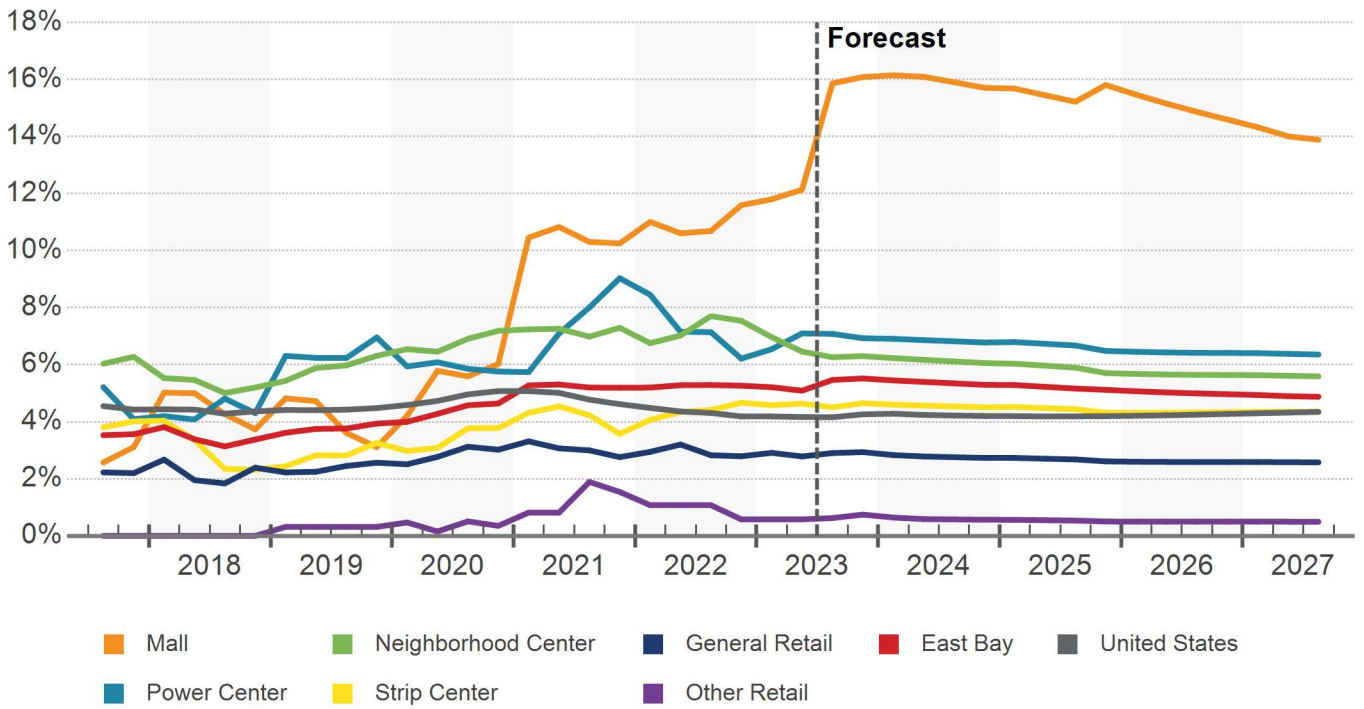
Unsurprisingly, the market's highest income, suburban areas, seeing the most demand. Fremont and Walnut Creek lead the market in tenant demand. Meanwhile, more developed areas like Berkeley and Martinez have struggled to keep pace in a changing marketplace.

The flurry of move-outs has since settled, and availabilities have been flat recently, with the metro rate currently registering 5.7% in 2023q3. The vacancy rate is above the national average of 4.9% but remains well below the highs set during Great Recession. A large portion of recent leasing activity has come from discount retailers, with Marshalls leasing 30,000 SF at El Cerrito Plaza and 99 Cents Only Store taking 24,000 SF at Shamrock Village in Dublin.

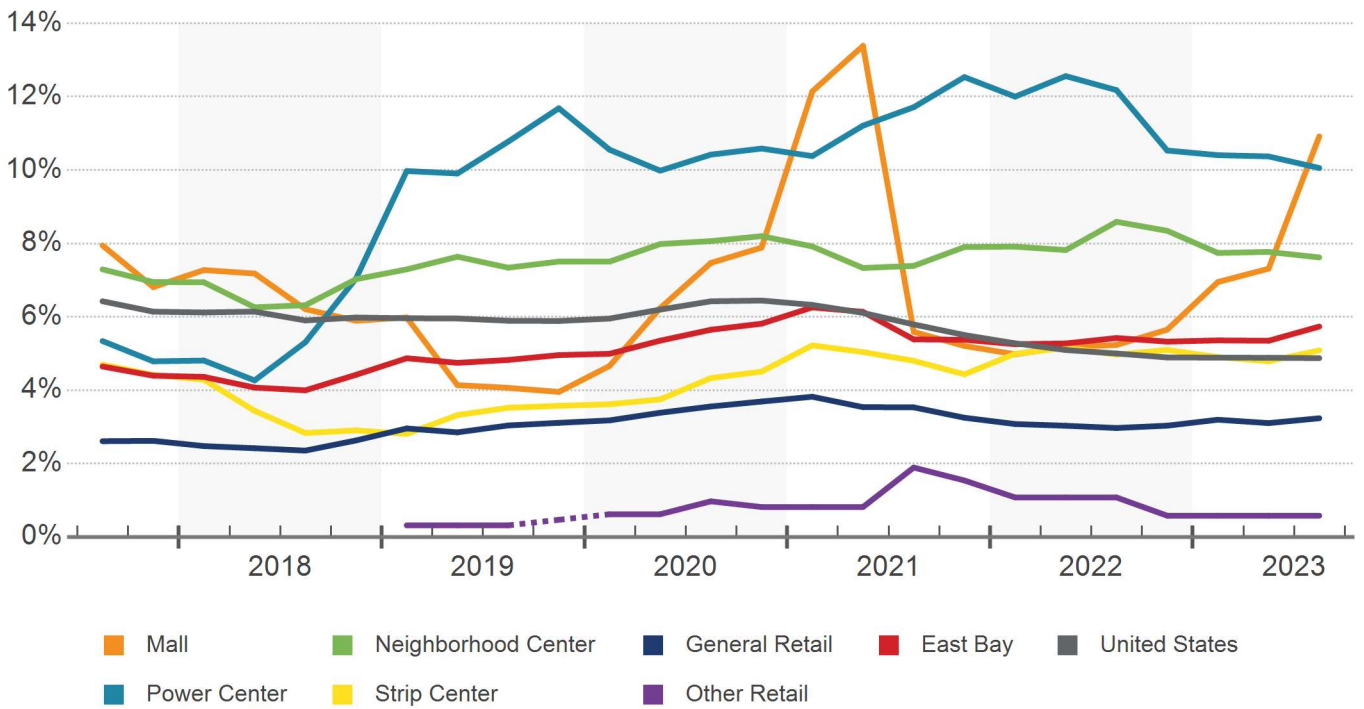
### NET ABSORPTION, NET DELIVERIES & VACANCY



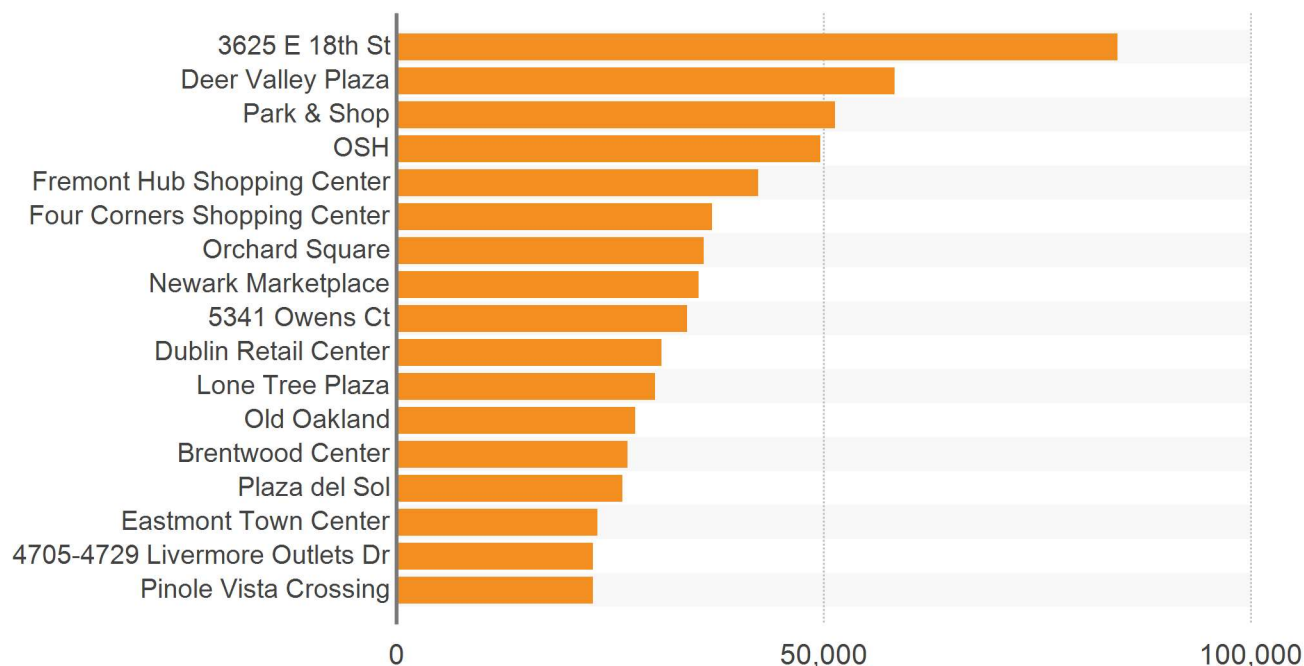
### VACANCY RATE



### AVAILABILITY RATE



### 12 MONTH NET ABSORPTION SF IN SELECTED BUILDINGS



Building Name/Address	Submarket	Bldg SF	Vacant SF	Net Absorption SF				
				1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	12 Month
3625 E 18th St	Antioch/Pittsburg	94,700	0	0	94,700	0	0	84,406
Deer Valley Plaza	Antioch/Pittsburg	61,600	0	58,294	0	0	0	58,294
Park & Shop	Concord/Pleasant Hill	104,000	52,664	0	0	0	0	51,336
OSH	Richmond/San Pablo	49,585	0	49,585	0	0	0	49,585
Fremont Hub Shopping Center	Fremont	120,952	6,266	0	2,500	0	0	42,330
Four Corners Shopping Center	Concord/Pleasant Hill	50,721	9,800	41,944	0	(5,000)	0	36,944
Orchard Square	Antioch/Pittsburg	36,000	0	0	0	36,000	0	36,000
Newark Marketplace	Newark	41,706	0	35,406	0	0	0	35,406
5341 Owens Ct	Pleasanton	34,000	0	0	34,000	0	0	34,000
Dublin Retail Center	Dublin	152,925	0	0	0	0	0	31,000
Lone Tree Plaza	Antioch/Pittsburg	85,289	28,228	30,243	0	0	0	30,243
Old Oakland	Oakland-Downtown	30,106	0	0	30,106	0	0	27,978
Brentwood Center	Antioch/Pittsburg	30,337	0	0	0	0	0	27,039
Plaza del Sol	Oakland-South/Airport	27,605	0	0	0	27,605	0	26,417
Eastmont Town Center	Oakland-South/Airport	117,667	0	0	23,522	0	0	23,522
4705-4729 Livermore Outlets Dr	Livermore	123,406	20,089	5,750	0	0	0	23,002
Pinole Vista Crossing	Martinez/Pacheco/H...	44,993	0	0	0	23,000	0	23,000
<b>Subtotal Primary Competitors</b>		<b>1,205,592</b>	<b>117,047</b>	<b>221,222</b>	<b>184,828</b>	<b>81,605</b>	<b>0</b>	<b>640,502</b>
Remaining East Bay Market		123,383,952	6,714,382	(151,238)	(15,396)	(551,758)	0	(851,852)
<b>Total East Bay Market</b>		<b>124,589,544</b>	<b>6,831,429</b>	<b>69,984</b>	<b>169,432</b>	<b>(470,153)</b>	<b>0</b>	<b>(211,350)</b>

### TOP RETAIL LEASES PAST 12 MONTHS

Building Name/Address	Submarket	Leased SF	Qtr	Tenant Name	Tenant Rep Company	Leasing Rep Company
4045 Horton St	Emeryville	36,186	Q4 22	Bon Motif Company	-	-
El Cerrito Plaza	Richmond/San Pablo	30,000	Q2 23	Marshalls	-	Retail West
Somersville Center	Antioch/Pittsburg	28,375	Q1 23	99 Cents Only Stores	-	John Cumbelich & Ass...
Fallon Gateway	Dublin	27,500	Q4 22	Golf Galaxy	-	-
14845 E 14th St	San Leandro	26,241	Q1 23	Advance Auto Parts	-	-
Union Landing	Union City	25,000	Q3 23	Columbia Sportswear	Beta	Keegan & Coppin Inc.
Pinole Vista Crossing	Martinez/Pacheco/Hercules	23,000	Q4 22	Nordstrom Rack	-	Retail West
Shamrock Village	Dublin	21,470	Q1 23	Grocery Outlet	-	John Cumbelich & Ass...
The Fruitvale Station	Oakland-South/Airport	20,000	Q4 22	-	-	Beta
Plaza Escuela	Walnut Creek-BART/DT	19,725	Q1 23	Crate & Barrel	-	John Cumbelich & Ass...
Oakland Iron Works Building	Oakland-Port/Jack London	18,000	Q3 23	Narrative	-	Metrovation Retail Res...
Vasco Plaza Shopping Ctr	Livermore	17,000	Q1 23	The Yellow Chilli	Web Homes	Meacham/Oppenheimer
3476 Piedmont Ave	Oakland-North	14,200	Q2 23	-	-	Lovel Magidish
Crocker South	Hayward/Castro Valley	13,800	Q4 22	Prestige Photography	-	-
Enea Plaza	Dublin	12,300	Q2 23	-	-	Stephens Property Man...
Historic Central Building LLC	Oakland-Downtown	12,070	Q3 23	-	-	Chromata Real Estate
Hacienda Crossings	Dublin	10,000	Q2 23	TJ Maxx	-	CBRE
6351 Dublin Blvd	Dublin	9,338	Q4 22	Building Kidz of Dublin	-	Lee & Associates
Autotrends Auto Body	Oakland-North	8,892	Q3 23	-	-	Colliers
1427 Park St	Alameda	8,191	Q1 23	-	-	MPT Properties
Village Square/Valley Plaza	Dublin	8,100	Q2 23	-	-	Northgate Commercial...
Mowry East Shopping Center	Fremont	8,000	Q3 23	-	-	Independent Real Estat...
5909 Camden St	Oakland-South/Airport	8,000	Q2 23	Bella's Babies	Compass Commercial	Compass Commercial
1102 Lincoln Ave	Alameda	7,883	Q1 23	Ruby's Tumbling	-	Berkshire Hathaway Dr...
Dianda Plaza	Concord/Pleasant Hill	7,818	Q4 22	Marini Discount Store	-	Gallagher & Miersch, Inc.
The Streets of Brentwood	Antioch/Pittsburg	7,771	Q4 22	Limitless Axes & Ales	-	CBRE
Fremont Hub Shopping Center	Fremont	7,742	Q3 22	-	-	Kimco Realty Corporati...
New Sunshine Restaurant	Oakland-North	7,668	Q1 23	New Sunshine Restaurant	PDF - powered by e...	-
Eastwood Shopping Center	Antioch/Pittsburg	7,643	Q3 23	Quick Bins	-	TRI Commercial/CORF...
El Campanil Theatre	Antioch/Pittsburg	7,478	Q2 23	El Campanil Theatre	-	-
3939 San Pablo Dam Rd	Richmond/San Pablo	7,428	Q4 22	-	-	Jenny He Realty Assoc...
1849 Willow Pass Rd	Concord/Pleasant Hill	7,036	Q4 22	-	-	MVC
VESPR	Westlake	7,000	Q2 23	-	-	Retail West
Sommerville Shopping Center	Antioch/Pittsburg	7,000	Q2 23	-	-	Summerville Plaza
Regency Plaza	Concord/Pleasant Hill	6,900	Q4 22	Isla Restaraunt	Capital Rivers Com...	Colliers
1526 Webster St	Alameda	6,694	Q4 22	-	-	Berkshire Hathaway Dr...
Pacific Commons	Fremont	6,603	Q2 23	Pho Ha Noi	-	Lockehouse Retail Group
Alameda Landing Shopping Center	Alameda	6,493	Q2 23	Image Studios	TRI Commercial/CO...	CBRE
622 Contra Costa Blvd	Concord/Pleasant Hill	6,451	Q2 23	Veterinary Emergency Gr...	Cardoza Properties	Cardoza Properties
Alameda South Shore Center	Alameda	6,429	Q1 23	Sola Salons	-	Merlone Geier Manage...

\*Renewal

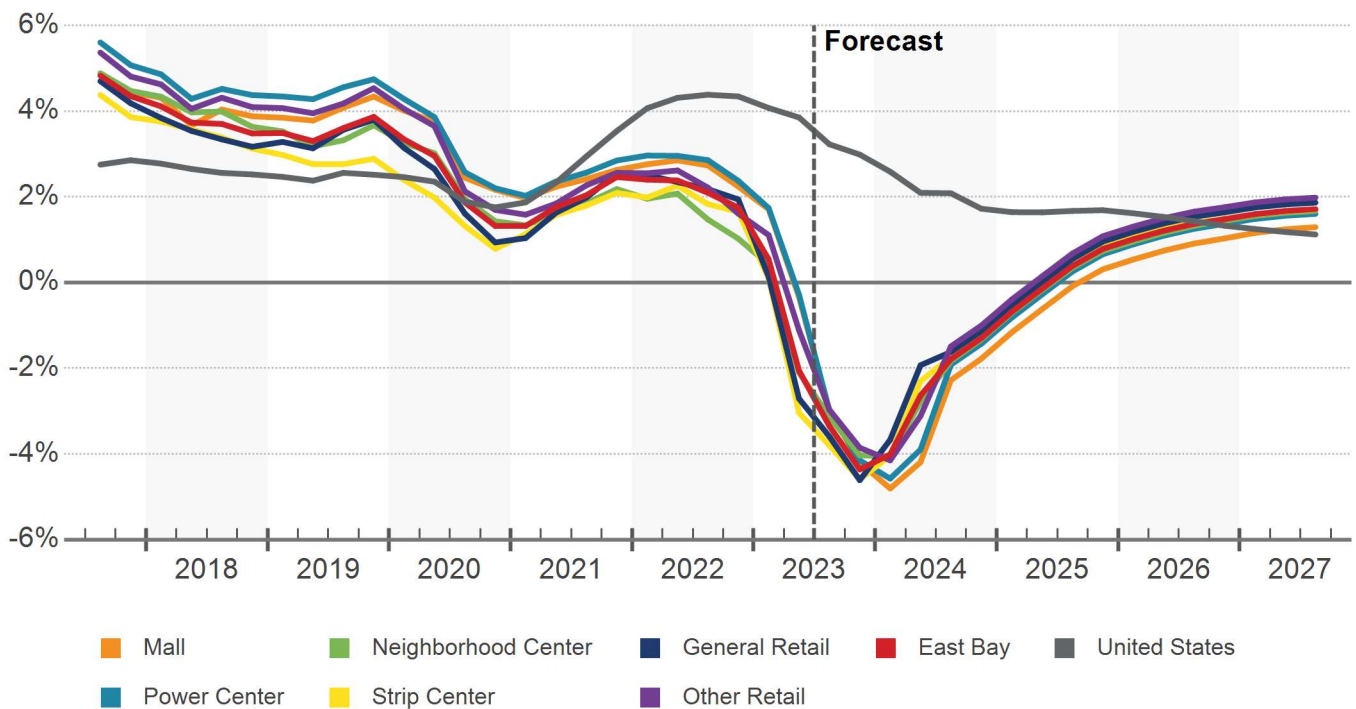
The average retail rent in the metro is currently registering \$32.00/SF, a significant premium over the national average of \$24.00/SF. The outlook for rents does improve in the forecast in the coming quarters, and consumer and retail spending has remained above pre-pandemic levels, which should help spur further demand.

More recently, rent growth has slowed, currently averaging -3.2% year-over-year, after averaging 3.2% annually over the past decade. Rents are down across

most product types across the East Bay.

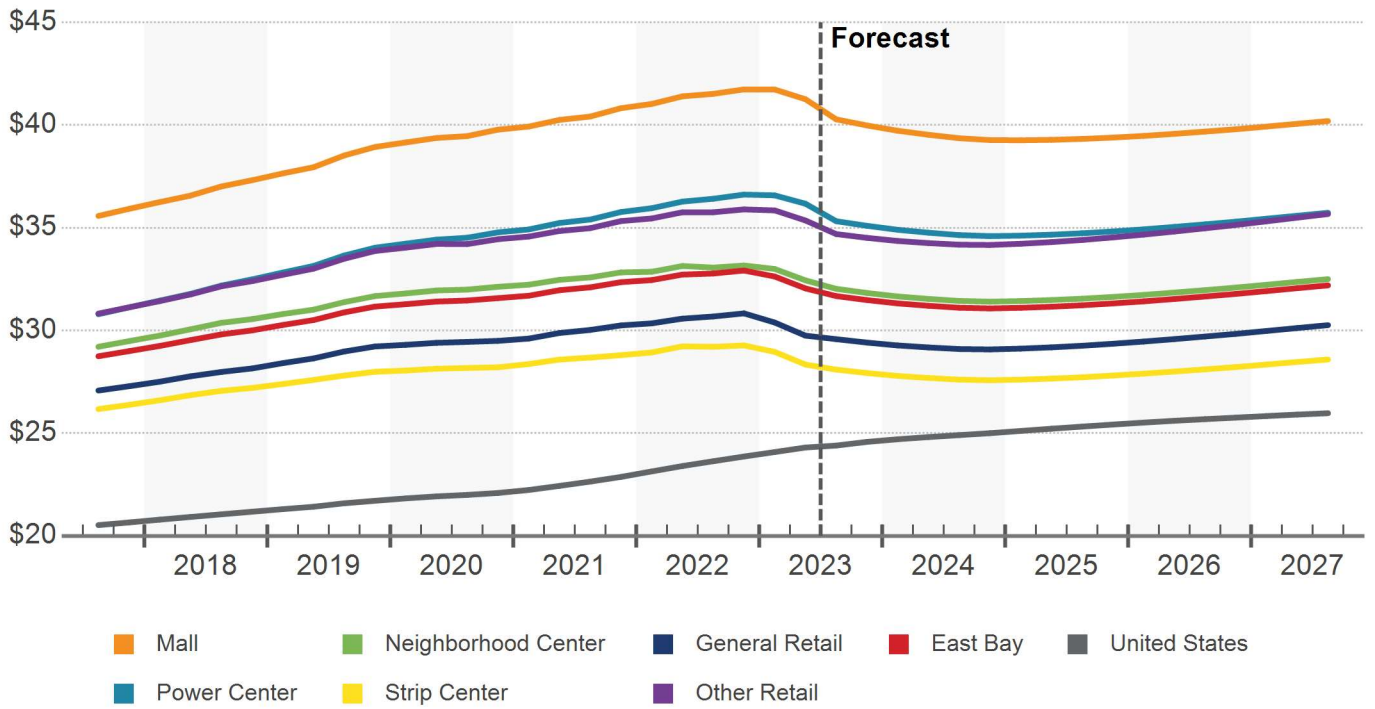
High-rent areas for retail generally align with more affluent and high-cost areas for apartments and housing, like Danville/Alamo, Walnut Creek, Berkeley, Pleasanton, and San Ramon. Those also happen to be primarily suburban areas that saw positive population flow during the pandemic and, as such, are experiencing above-average rent growth.

### MARKET RENT GROWTH (YOY)





MARKET RENT PER SQUARE FEET



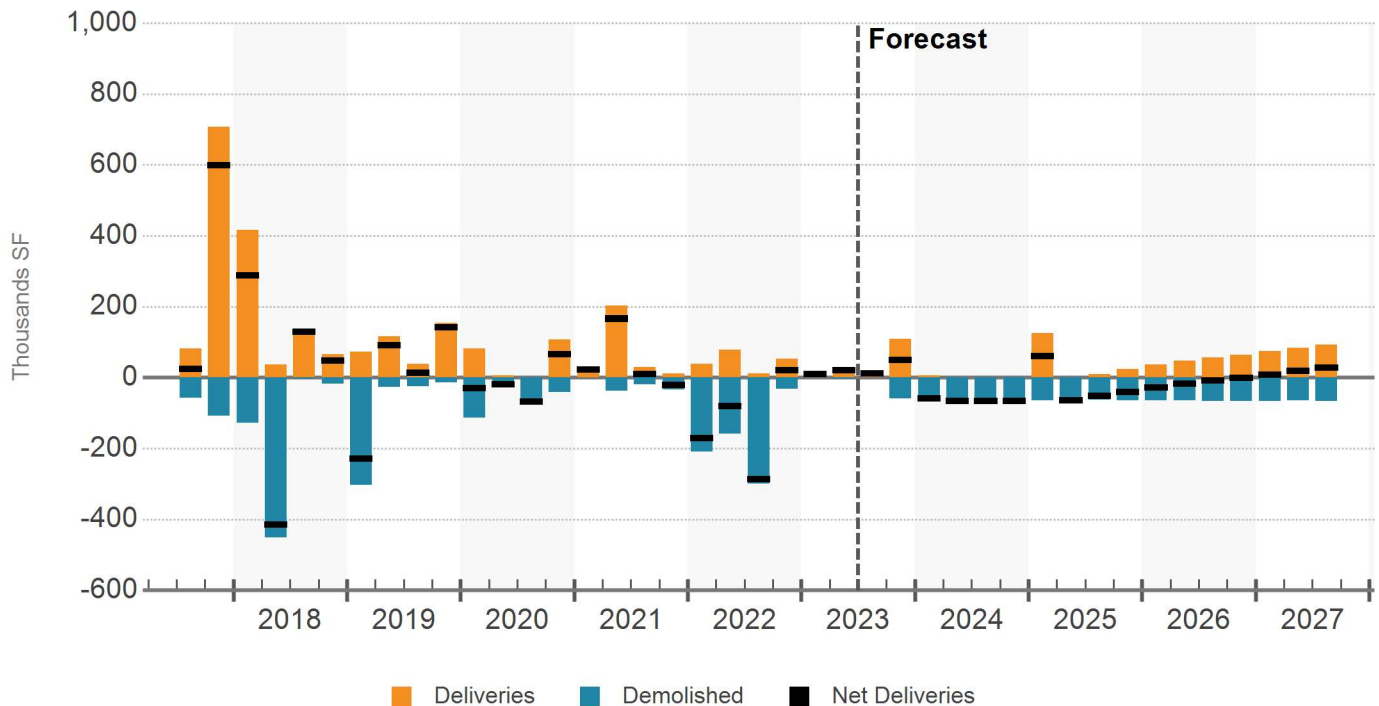
Supply additions have been measured in the East Bay Metro, and the lack of construction is a silver lining that has kept market vacancy under control for the past few years. Currently, there is only 240,000 SF under construction in the metro, adding 0.2% to inventory.

Gyms and supermarkets are currently the largest projects under construction around the East Bay. One of the biggest is Lifetime Athletic's new 75,000 SF health club located in downtown Walnut Creek in the Broadway Plaza shopping center. The stand-alone building is another addition to the super-regional mall, which underwent a significant renovation in 2016 and added a freestanding Zara store adjacent to the under-construction Lifetime Athletic building.

Another noteworthy project is Plaza Gale Ranch Phase IV in San Ramon. The 125,000 SF neighborhood center is scheduled for a 2024 delivery. Developed by Toll Brothers out of Milpitas, California, the property will be adjacent to senior apartments with plans for a grocery anchor, although tenants are currently attached to the property.

With uncertainty surrounding population dynamics and income levels in the East Bay, development levels are unlikely to increase significantly in the near to medium term. Additionally, some construction materials can be difficult to source, affecting completion dates and putting the timing and viability of the project in doubt.

### DELIVERIES & DEMOLITIONS



### SUBMARKET CONSTRUCTION

No.	Submarket	Under Construction Inventory					Average Building Size		
		Bldgs	SF (000)	Pre-Leased SF (000)	Pre-Leased %	Rank	All Existing	Under Constr	Rank
1	San Ramon	1	125	125	100%	1	17,831	125,000	1
2	Walnut Creek-BART/DT	1	75	75	100%	1	11,623	75,000	2
3	Antioch/Pittsburg	3	12	12	100%	1	11,613	4,022	5
4	Pleasanton	1	11	6	51.8%	6	16,324	10,980	3
5	Alameda	1	4	2	43.5%	7	7,485	4,485	4
6	Hayward/Castro Valley	1	4	0	0%	8	9,432	3,835	6
7	Concord/Pleasant Hill	2	3	3	100%	1	15,713	1,681	8
8	San Leandro	1	3	3	100%	1	8,300	3,060	7
9	Berkeley	1	1	0	0%	8	6,269	1,305	9
10	Bishop Ranch	0	-	-	-	-	99,334	-	-
	All Other	0	-	-	-		8,844	-	
<b>Totals</b>		<b>12</b>	<b>239</b>	<b>226</b>	<b>94.6%</b>		<b>9,547</b>	<b>19,925</b>	

# Under Construction Properties

East Bay Retail

Properties

Square Feet

Percent of Inventory

Released

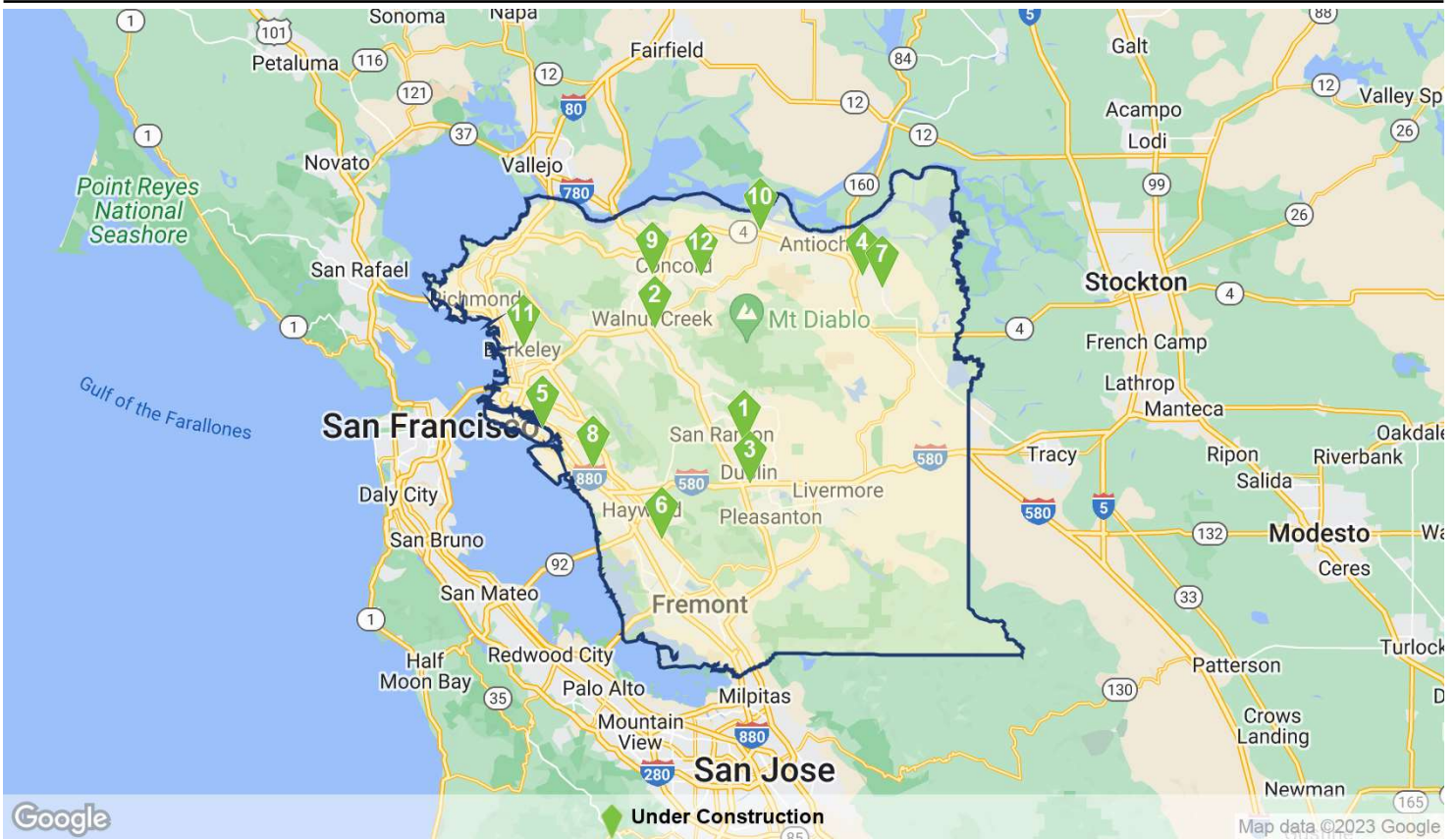
12

239,094

0.2%

94.6%

## UNDER CONSTRUCTION PROPERTIES



## UNDER CONSTRUCTION

Property Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1 <b>Plaza Gale Ranch Phase IV</b> Bollinger Canyon Rd & Do...	★ ★ ★ ★ ★	125,000	1	Dec 2022	Dec 2024	Shapell Properties Shapell Properties
2 <b>Lifetime Athletic</b> 1315 Broadway Plz	★ ★ ★ ★ ★	75,000	2	May 2021	Nov 2023	The Macerich Company Heitman
3 <b>6455 Owens Dr</b>	★ ★ ★ ★ ★	10,980	1	Nov 2022	Oct 2023	-
4 <b>Rotten Robbie</b> 6860 Lone Tree Way	★ ★ ★ ★ ★	6,567	1	Dec 2022	Nov 2023	Robinson Oil Corporation Robinson Oil Corporation
5 <b>1820 Park St</b>	★ ★ ★ ★ ★	4,485	2	Mar 2023	Oct 2023	-
6 <b>29705 Mission Blvd</b>	★ ★ ★ ★ ★	3,835	1	Jan 2023	Jan 2024	-
7 <b>Denny's</b> 000 Sand Creek Rd	★ ★ ★ ★ ★	3,500	1	Jan 2022	Oct 2023	- Min Wu



# Under Construction Properties

East Bay Retail

## UNDER CONSTRUCTION

Property Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
8 <b>7-Eleven</b> 525 Williams St	★ ★ ★ ★ ★	3,060	1	Apr 2021	Oct 2023	- Richard Wang
9 <b>Starbucks</b> 999 Contra Costa Blvd	★ ★ ★ ★ ★	2,500	1	Dec 2022	Oct 2023	- M Phillip Cardoza
10 <b>999 Center Dr</b>	★ ★ ★ ★ ★	2,000	1	Apr 2023	Dec 2023	Development Consultants, Inc. -
11 <b>2027 Kala Bagai</b>	★ ★ ★ ★ ★	1,305	1	Jan 2023	Oct 2023	- -
12 <b>4672 Clayton Rd</b>	★ ★ ★ ★ ★	862	1	Sep 2022	Oct 2023	4672 Clayton LLC -

Sales activity over the past 12 months rests at \$576 million from 250 transactions, a far cry from the five-year average of \$958 million. Transaction velocity slowed over the year as the effects of rising interest rates took hold.

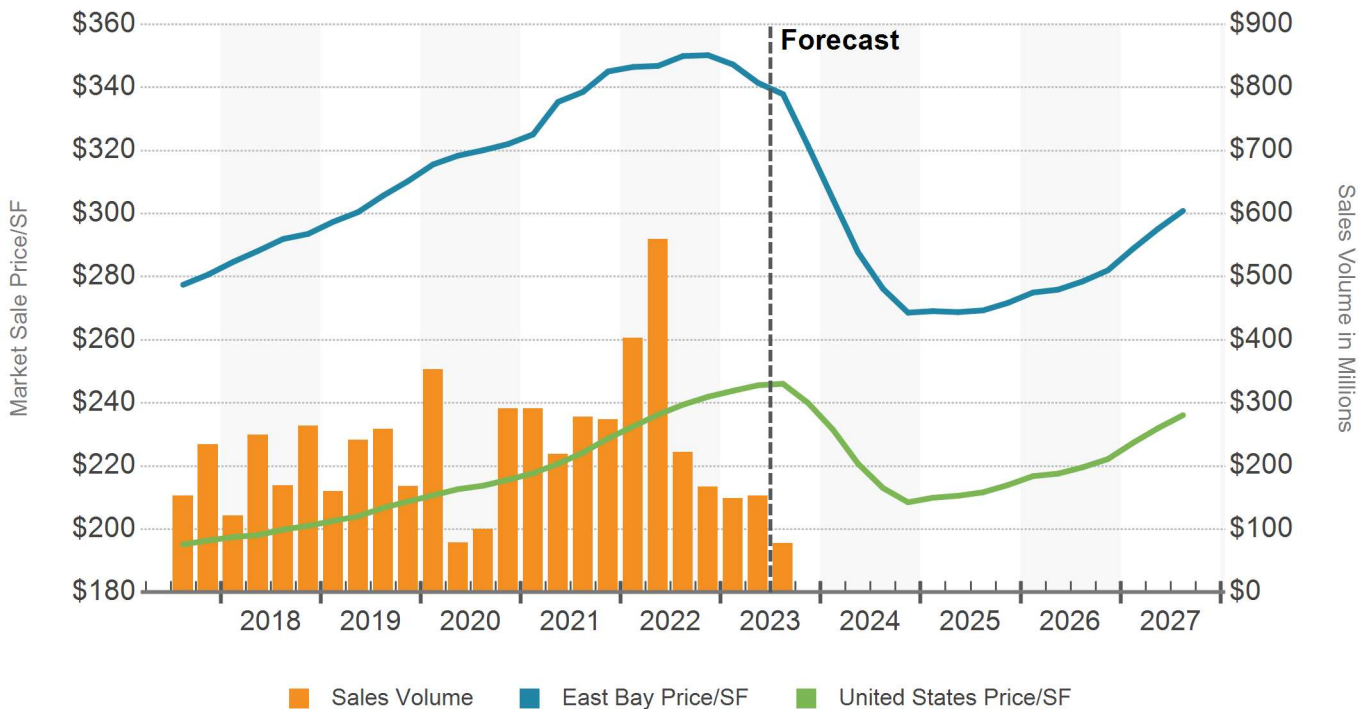
One of the largest acquisitions of early 2023 was the sale of the Stoneridge Mall. The 365,000 SF super regional mall was sold for the land value, totaling 8.4 acres at \$16 million (\$44/SF). Shopoff Realty Investments out of Irvine bought the property for future redevelopment.

In April, Fremont Town Center was acquired by West Palm Beach, Florida-based Sterling Organization. The nine-property portfolio included 117,000 SF, trading for

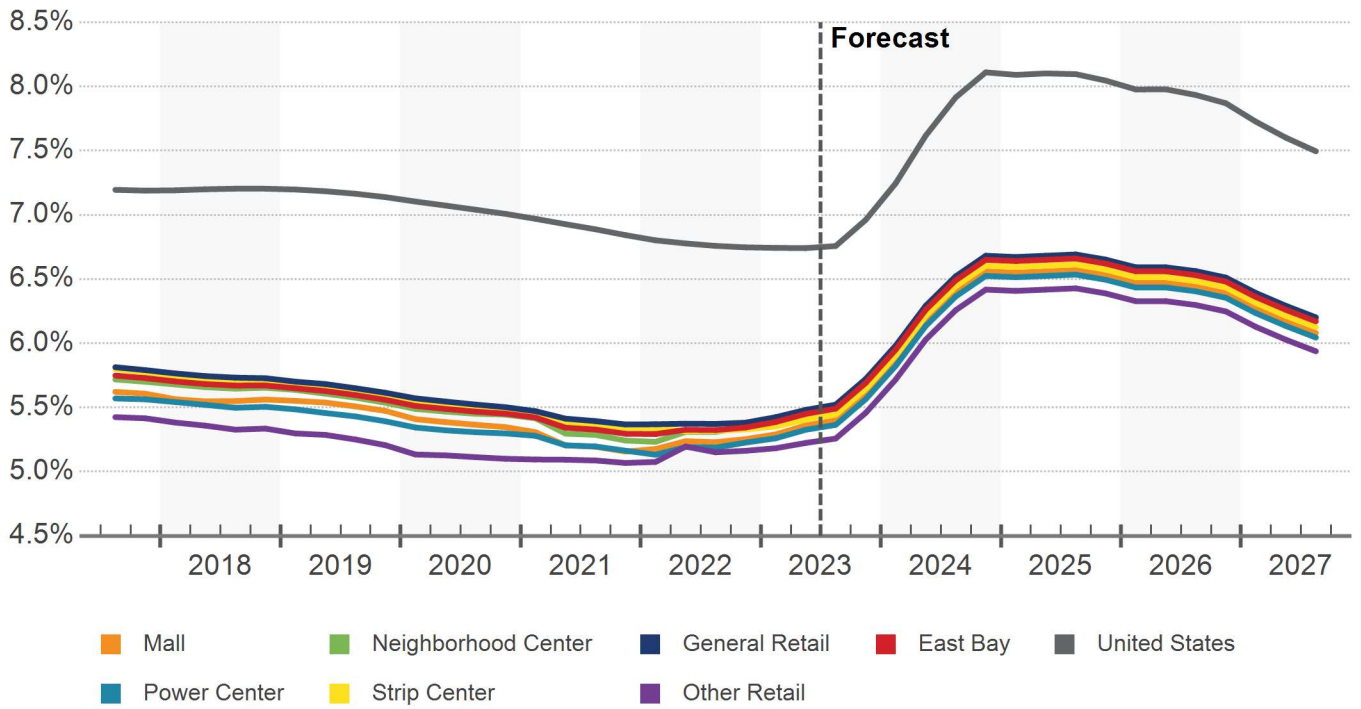
\$40.4 Million (\$345/SF). The property was purchased as a value-add opportunity and was only 79% leased at the time of sale. Built between 1976 and 1986, the properties are dispersed throughout the center with one centralized 69,000 SF anchor building.

Sales activity in 2023 has been consistent with activity in 2022 as the effect of higher interest rates starts to take hold. It is worth noting that lenders no longer see retail as the risky asset class they did in 2020 and early 2021. With that said, a better risk profile will not shelter the market from macroeconomic trends. In addition to pricing erosion over the next 12 months, cap rates will expand as buyers seek to avoid purchasing depreciating assets.

**SALES VOLUME & MARKET SALE PRICE PER SF**



## MARKET CAP RATE



# Sales Past 12 Months

East Bay Retail

Sale Comparables

**249**

Avg. Cap Rate

**5.8%**

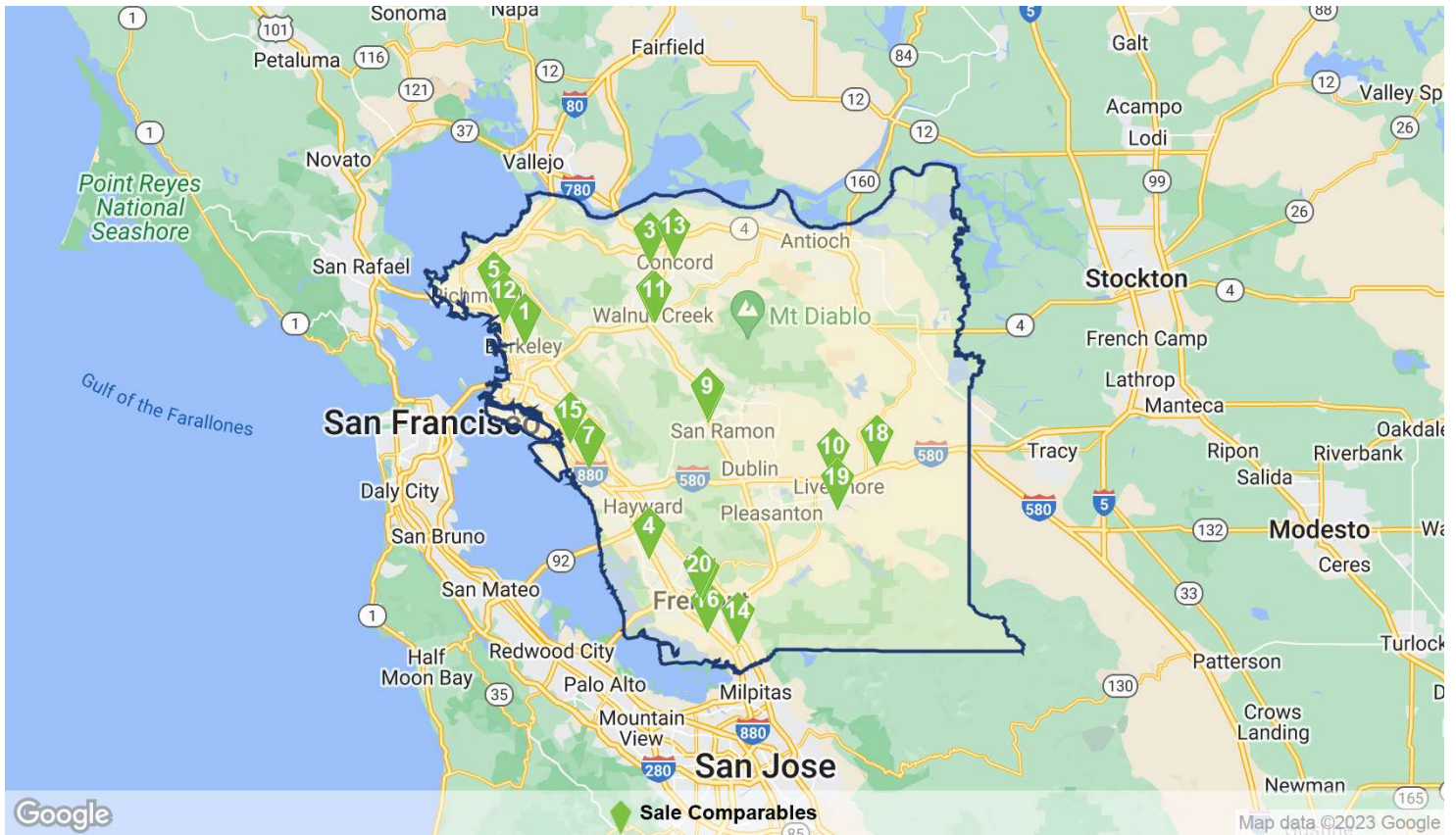
Avg. Price/SF

**\$331**

Avg. Vacancy At Sale

**8.7%**

## SALE COMPARABLE LOCATIONS



## SALE COMPARABLES SUMMARY STATISTICS

Sales Attributes	Low	Average	Median	High
Sale Price	\$220,000	\$2,713,621	\$1,500,000	\$27,712,000
Price/SF	\$45	\$331	\$347	\$11,331
Cap Rate	3.6%	5.8%	5.8%	8.9%
Time Since Sale in Months	0.1	6.1	5.8	11.9
Property Attributes	Low	Average	Median	High
Building SF	584	8,973	4,008	102,384
Stories	1	1	1	3
Typical Floor SF	1	7,498	3,086	102,384
Vacancy Rate At Sale	0%	8.7%	0%	100%
Year Built	1880	1958	1961	2023
Star Rating	★ ★ ★ ★ ★	★ ★ ★ ★ ★ 2.3	★ ★ ★ ★ ★	★ ★ ★ ★ ★



# Sales Past 12 Months

East Bay Retail

## RECENT SIGNIFICANT SALES

Property Name - Address	Property				Sale			
	Rating	Yr Built	Bldg SF	Vacancy	Sale Date	Price	Price/SF	Cap Rate
1 2075 Allston Way	★★★★★	1956	47,281	0%	11/23/2022	\$27,712,000	\$586	-
2 46844-46848 Mission Blvd	★★★★★	1976	69,064	21.9%	4/13/2023	\$17,474,587	\$253	-
3 200 Golf Club Rd	★★★★★	2021	80,000	0%	2/28/2023	\$16,100,000	\$201	6.2%
4 Lucky 32300 Dyer St	★★★★★	1998	65,668	0%	1/3/2023	\$12,545,978	\$191	-
5 OSH 1751 Eastshore Blvd	★★★★★	1986	49,585	0%	1/3/2023	\$12,500,000	\$252	-
6 Midtown Plaza 1410-1450 N California Blvd	★★★★★	1969	23,458	0%	7/25/2023	\$12,350,000	\$526	-
7 1444 Marina Blvd	★★★★★	1954	28,425	0%	1/9/2023	\$11,900,000	\$419	-
8 2551 San Ramon Valley...	★★★★★	1989	52,149	5.9%	12/15/2022	\$11,250,000	\$216	-
9 2410 San Ramon Valley...	★★★★★	1990	59,191	28.6%	6/23/2023	\$11,177,000	\$189	7.0%
10 Chick-fil-A 1754 N Livermore Ave	★★★★★	2022	4,821	0%	12/19/2022	\$10,400,000	\$2,157	3.8%
11 1401 Mt Diablo Blvd	★★★★★	1959	2,509	0%	10/4/2022	\$9,950,000	\$3,966	-
12 540 San Pablo Ave	★★★★★	-	30,564	0%	6/23/2023	\$9,458,407	\$309	-
13 2400 Willow Pass Rd	★★★★★	1980	18,080	0%	12/22/2022	\$9,450,000	\$523	-
14 194-240 Francisco Ln	★★★★★	1986	24,829	22.5%	4/13/2023	\$8,584,681	\$346	-
15 Shell Gas Station 540 Hegenberger Rd	★★★★★	1983	706	0%	1/13/2023	\$8,000,000	\$11,331	-
16 5605-5615 Auto Mall Pky	★★★★★	2006	9,615	14.0%	2/2/2023	\$7,700,000	\$801	-
17 Red Lobster 39401 Fremont Blvd	★★★★★	1982	8,405	0%	7/12/2023	\$7,500,000	\$892	-
18 Livermore Harley Davids... 7576 Southfront Rd	★★★★★	2000	28,000	0%	11/3/2022	\$7,293,000	\$260	-
19 2000 Arroyo Rd	★★★★★	1993	51,758	0%	3/1/2023	\$7,000,000	\$135	-
20 38980 Fremont Blvd	★★★★★	-	14,279	0%	12/15/2022	\$6,957,000	\$487	-

The East Bay economy continues its quest to fully recover from the fallout caused by the coronavirus pandemic, which abruptly ended what had been the longest economic expansion in U.S. history. The East Bay and the broader Bay Area were more cautious and methodical regarding opening up the economy following shutdown measures. The majority of office employees continue to work remotely, but retail businesses have been able to reopen, fueling a more robust recovery in recent months.

According to the Bureau of Labor Statistics, employment in the East Bay metro fell by nearly 180,000 between March and April of 2020, or over 15%. To date, employment remains a few thousand jobs short of pre-pandemic levels.

Unemployment stood just above 3% in late 2022, down around 100 basis points from one year prior. The East Bay rate compares to 4.1% for California and 3.5% for the nation overall. As expected, leisure and hospitality continue to be the hardest hit sector, down approximately 10,000 jobs since before the pandemic, but having seen 14,000 people added to payrolls in 2022.

While employment gains pre-pandemic in San Jose and San Francisco were more robust, the East Bay has significantly outpaced national average employment growth. Median income gains have been substantial as well, climbing above \$100,000 and significantly outpacing the national average during the recent expansion. The East Bay benefited from the Bay Area's widespread, tech-led economic expansion from the Great Recession. Established tech players such as Workday, Lam Research, and Veeva Systems continued or expanded their East Bay presence. In addition, newcomers like fintech firms Square and Credit Karma, and startups like Pleasanton-based 10x Genomics, among others, grew around the metro. Oxford Economics estimates that job growth in the East Bay will continue outperforming the national benchmark by a healthy margin over the next five years.

Outside of the tech sector, the East Bay is home to the Port of Oakland, one of the busiest ports in the U.S. and a central economic force in the metro. The East Bay is

also the largest Bay Area industrial market, and major distribution tenants like Amazon and UPS have been expanding in the metro recently. The continued rise of e-commerce and the need for warehouse space and last-mile distribution facilities should benefit the East Bay economy and employment market.

Major U.S. research facilities Lawrence Livermore and Lawrence Berkeley National Laboratories and Sandia National Laboratories are located in the East Bay. In addition, the East Bay is home to major operations for a diverse set of large corporations. Significant employment in the healthcare industry in the East Bay includes healthcare systems Kaiser Permanente, Sutter Health, and John Muir Health, along with device and supplier companies like The Cooper Companies and Bio-Rad Laboratories. And auto manufacturer Tesla, oil giant Chevron Corp, and The Clorox Company are all headquartered in the East Bay, helping to drive the region's economy.

Looking from a broader perspective, continued real estate development and public transportation infrastructure projects already in the works will strengthen economic activity in the East Bay moving forward. Most notable is the considerable amount of apartment construction taking place throughout the market, mostly in transit-oriented projects. While these projects may face issues in the near term, the long-term outlook is for continued connectivity in the Bay Area's most affordable major metro for housing and office space.

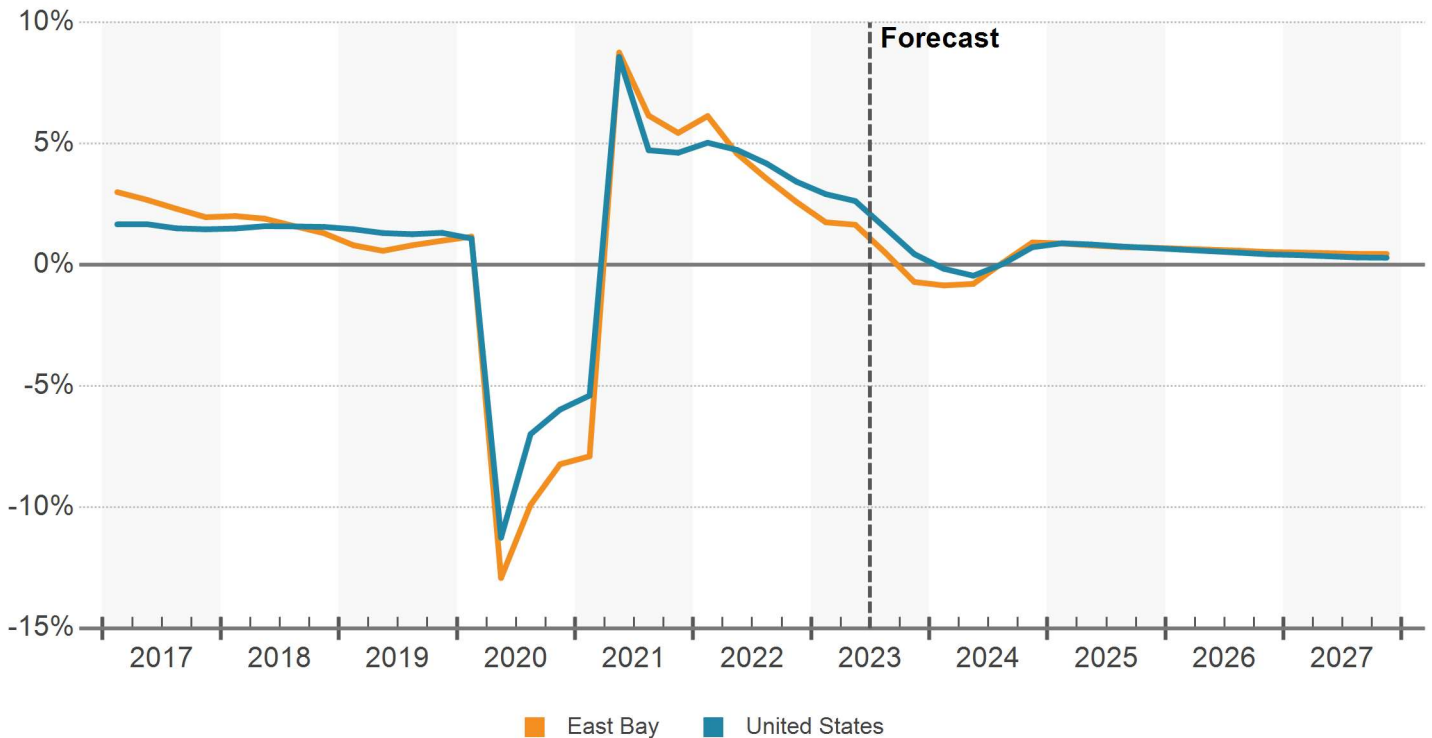
BART's ongoing extension from the East Bay to San Jose is significantly expanding the number of commuting options for East Bay residents. Job centers in San Francisco, Downtown Oakland, and Pleasanton are becoming even more accessible from the southern portion of the East Bay. And once BART reaches San Jose, East Bay, residents can look for work in all the Bay Area's three major cities of San Francisco, Oakland, and San Jose. Simultaneously, the construction of new BART stations through the southern end of the East Bay is opening up pockets for transit-oriented residential and commercial development, unlocking the greater economic potential for the region as a whole.

### EAST BAY EMPLOYMENT BY INDUSTRY IN THOUSANDS

Industry	CURRENT JOBS		CURRENT GROWTH		10 YR HISTORICAL		5 YR FORECAST	
	Jobs	LQ	Market	US	Market	US	Market	US
Manufacturing	114	1.2	1.00%	0.47%	3.51%	0.75%	0.81%	0.06%
Trade, Transportation and Utilities	202	0.9	-1.03%	0.39%	0.88%	1.14%	-0.14%	0.10%
Retail Trade	105	0.9	-2.09%	0.24%	-0.22%	0.30%	-0.16%	0.09%
Financial Activities	52	0.7	0.07%	0.55%	-0.13%	1.44%	0.08%	0.12%
Government	162	0.9	0.68%	1.46%	-0.04%	0.32%	0.19%	0.42%
Natural Resources, Mining and Construction	78	1.2	2.39%	1.87%	3.12%	2.40%	0.76%	0.22%
Education and Health Services	210	1.1	2.73%	2.95%	2.26%	1.78%	0.69%	0.68%
Professional and Business Services	194	1.1	-0.37%	1.34%	1.13%	2.09%	-0.02%	0.36%
Information	24	1.0	-6.22%	-1.29%	0.39%	1.25%	0.52%	0.28%
Leisure and Hospitality	113	0.9	2.31%	4.41%	1.43%	1.52%	1.86%	0.89%
Other Services	39	0.9	-1.35%	1.99%	0.39%	0.62%	0.02%	0.28%
<b>Total Employment</b>	<b>1,187</b>	<b>1.0</b>	<b>0.62%</b>	<b>1.64%</b>	<b>1.35%</b>	<b>1.32%</b>	<b>0.45%</b>	<b>0.38%</b>

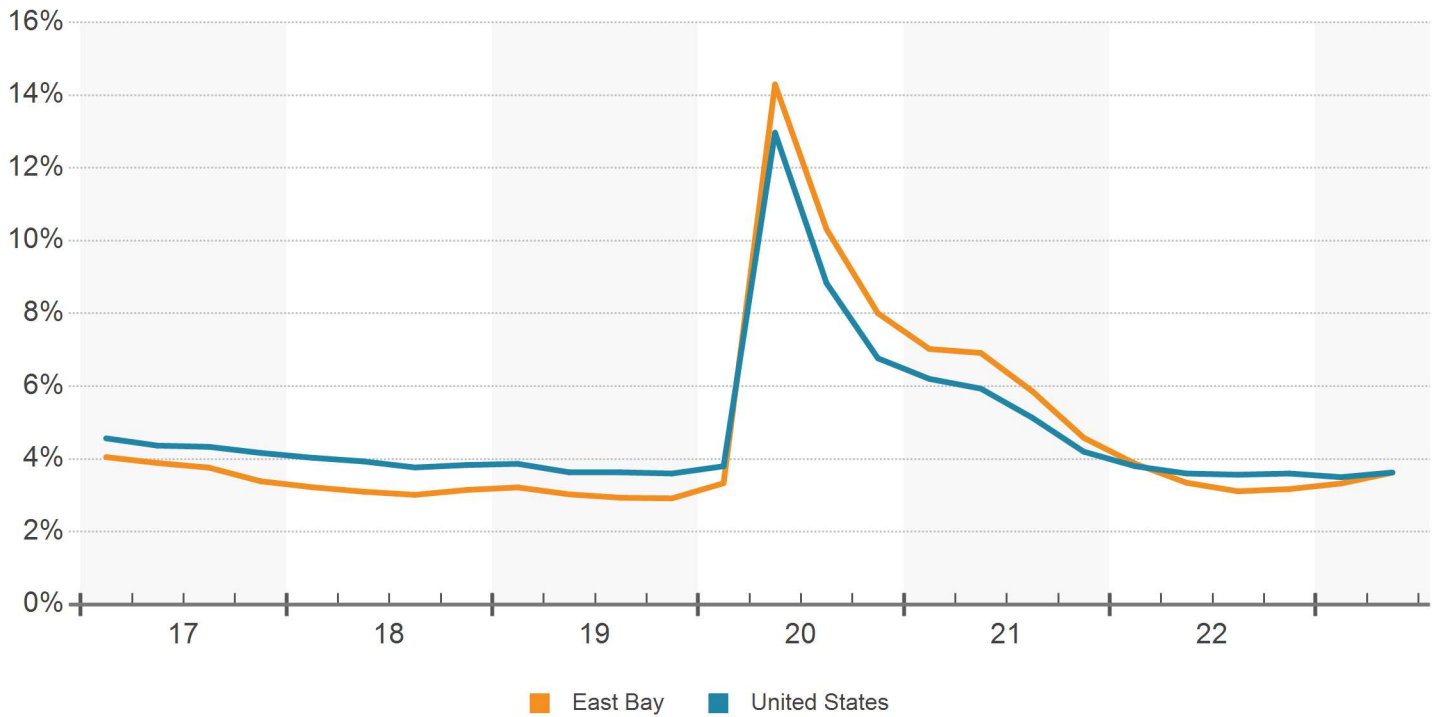
Source: Oxford Economics  
LQ = Location Quotient

### JOB GROWTH (YOY)

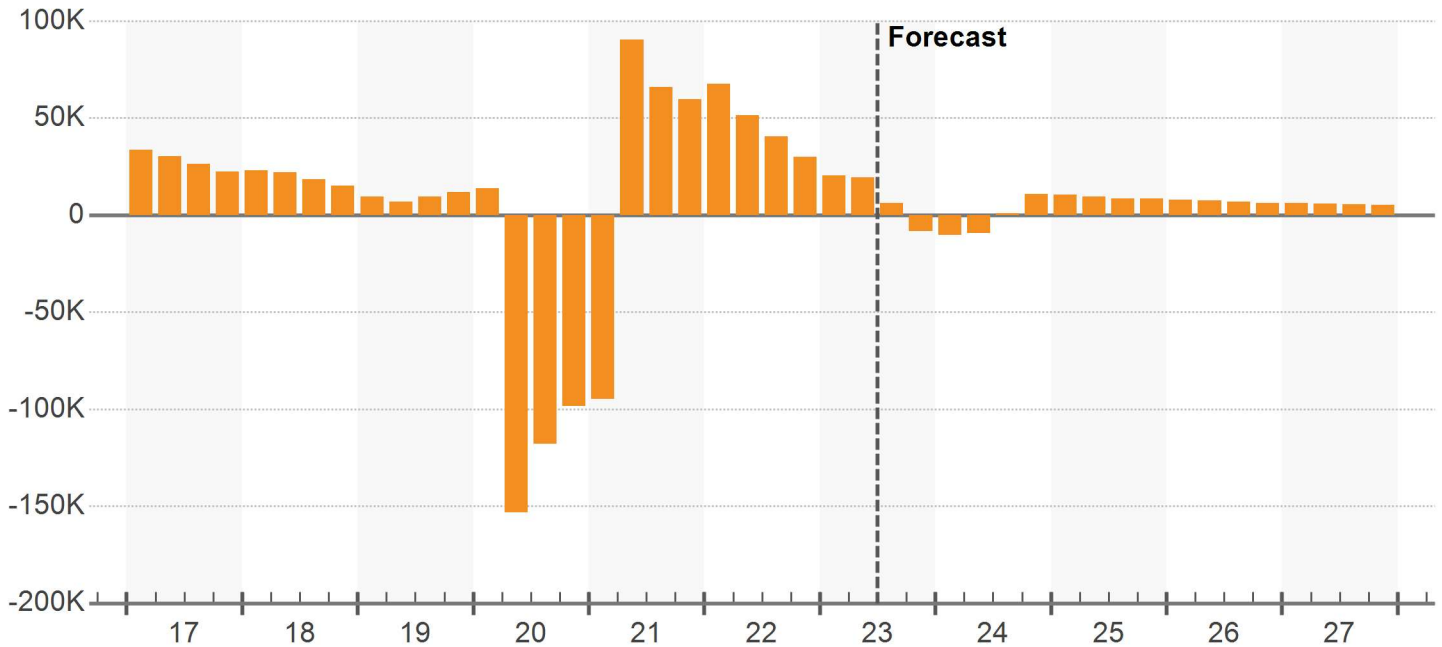


Source: Oxford Economics

## UNEMPLOYMENT RATE (%)

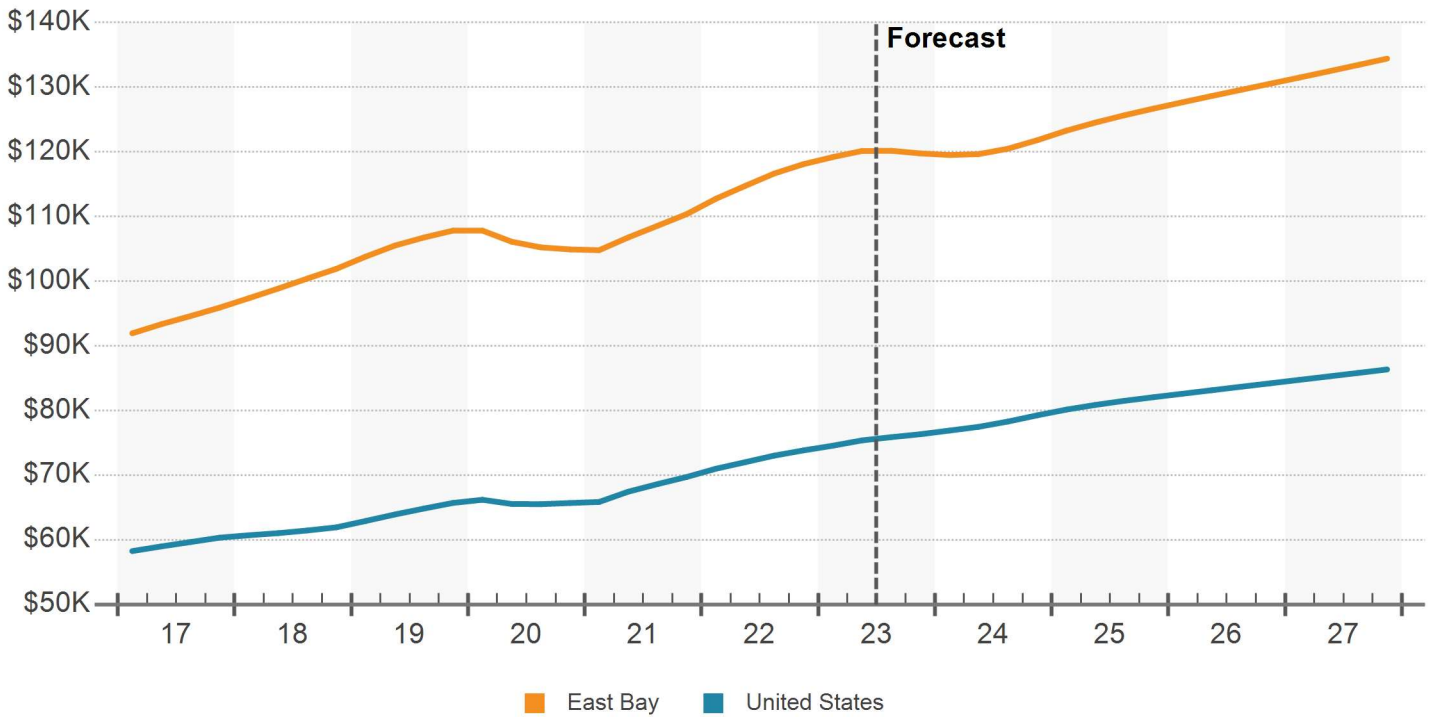


## NET EMPLOYMENT CHANGE (YOY)

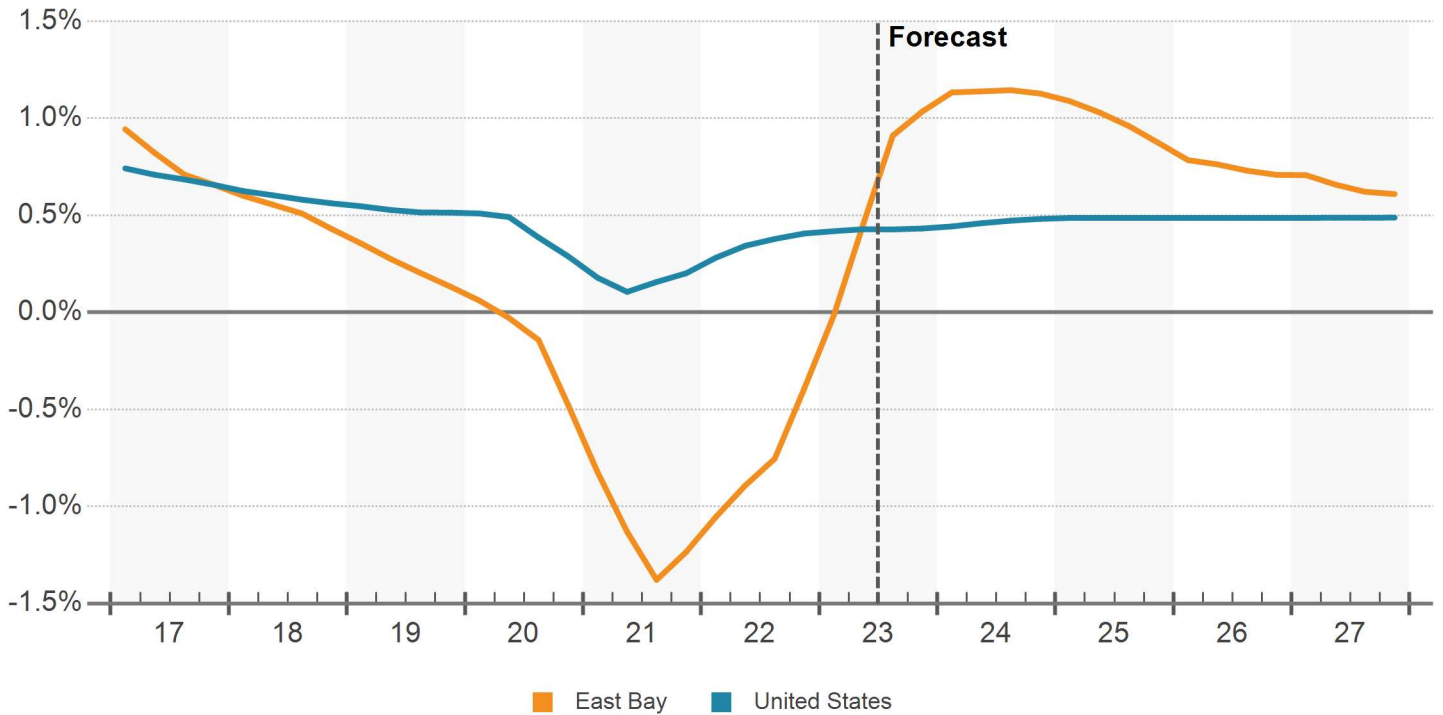




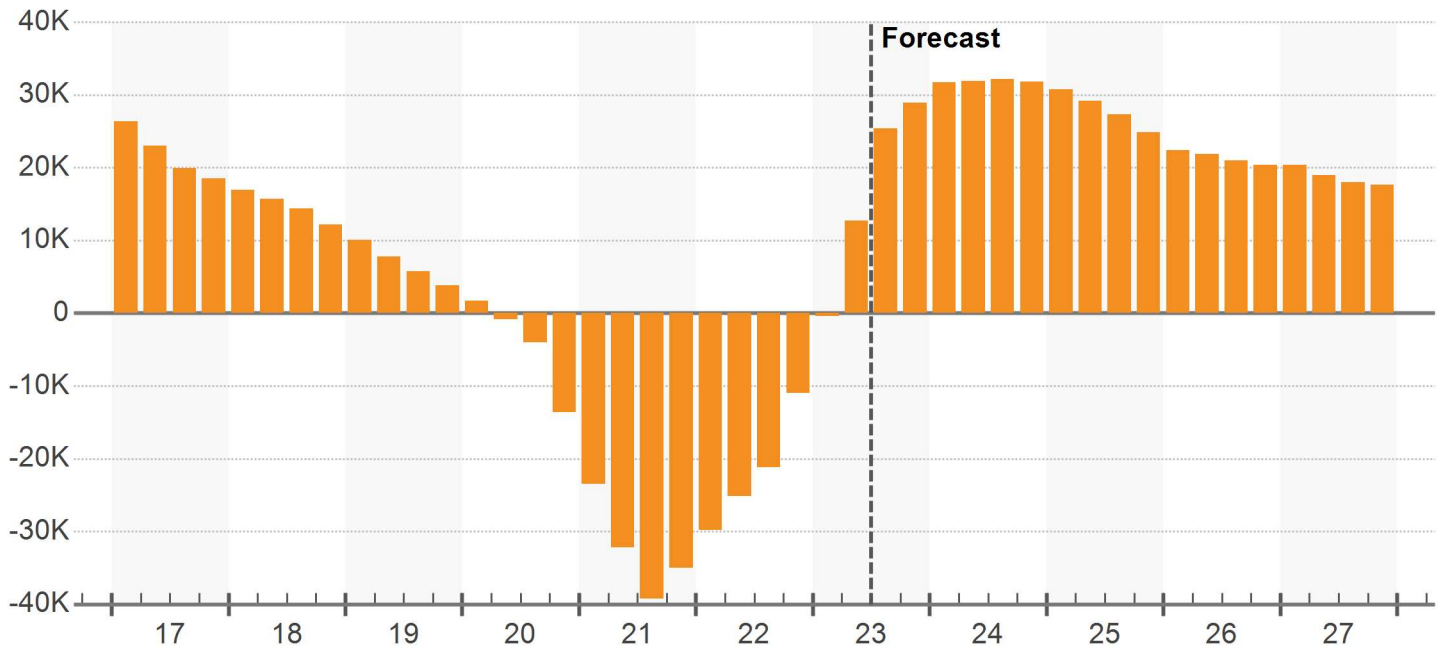
## MEDIAN HOUSEHOLD INCOME



## POPULATION GROWTH (YOY %)



## NET POPULATION CHANGE (YOY)

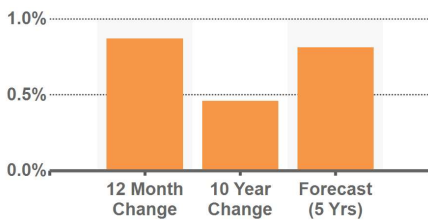


## DEMOGRAPHIC TRENDS

Demographic Category	Current Level		12 Month Change		10 Year Change		5 Year Forecast	
	Metro	US	Metro	US	Metro	US	Metro	US
Population	2,810,775	334,695,844	0.9%	0.4%	0.5%	0.6%	0.8%	0.5%
Households	1,011,760	129,975,961	1.1%	0.6%	0.6%	0.9%	0.9%	0.6%
Median Household Income	\$120,139	\$75,823	3.2%	4.0%	4.8%	3.8%	2.7%	3.0%
Labor Force	1,374,137	165,913,797	0.1%	0.9%	0.3%	0.6%	0.3%	0.4%
Unemployment	3.6%	3.6%	0.5%	0.1%	-0.4%	-0.4%	-	-

Source: Oxford Economics

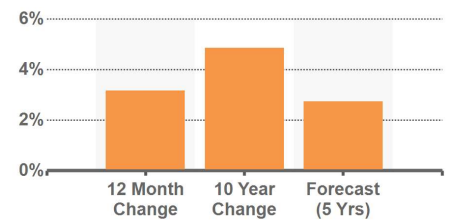
### POPULATION GROWTH



### LABOR FORCE GROWTH

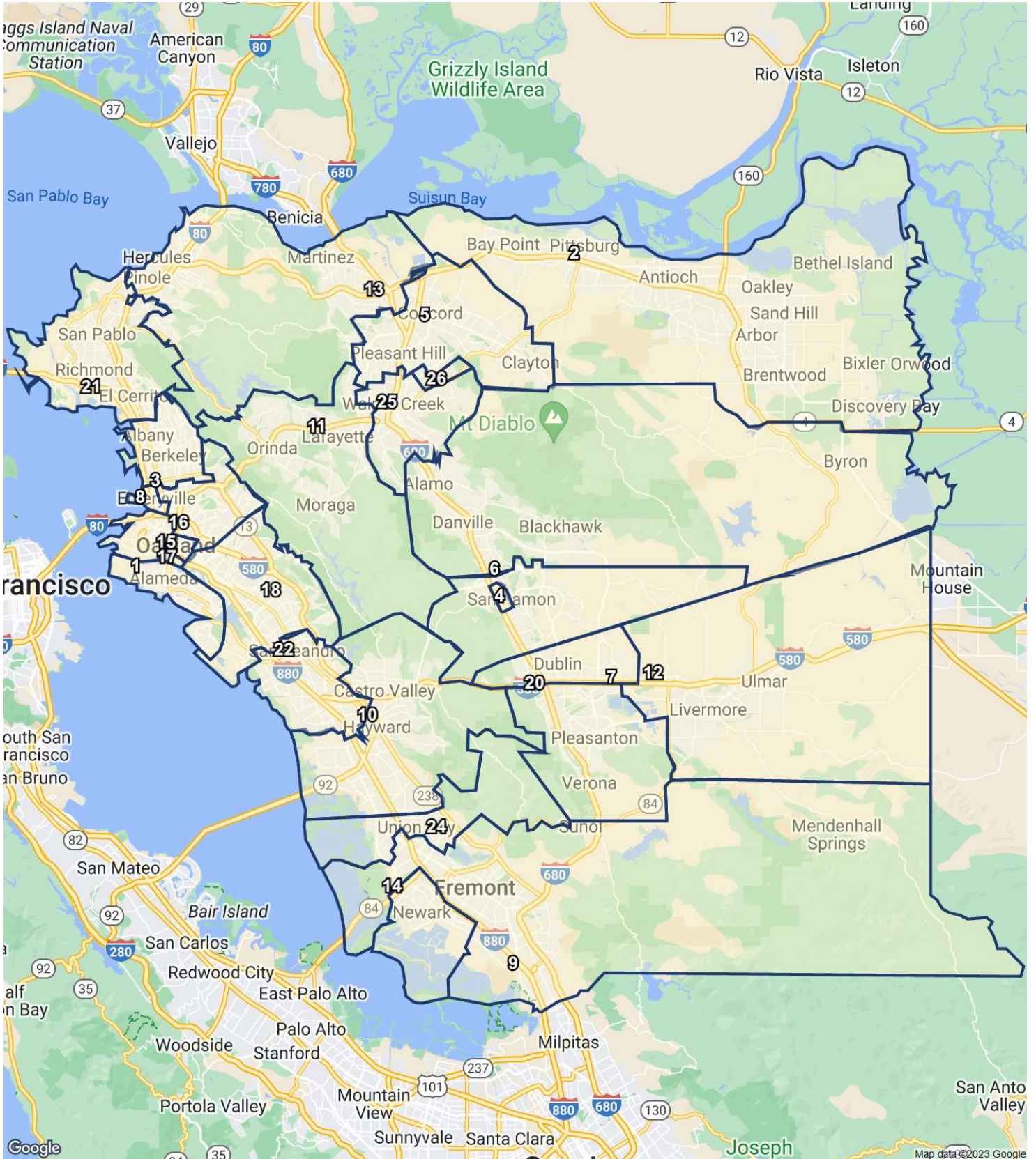


### INCOME GROWTH



Source: Oxford Economics

### EAST BAY SUBMARKETS





### SUBMARKET INVENTORY

No.	Submarket	Inventory				12 Month Deliveries				Under Construction			
		Bldgs	SF (000)	% Market	Rank	Bldgs	SF (000)	Percent	Rank	Bldgs	SF (000)	Percent	Rank
1	Alameda	492	3,683	3.0%	14	0	0	0%	-	1	4	0.1%	5
2	Antioch/Pittsburg	1,104	12,821	10.3%	1	4	11	0.1%	4	3	12	0.1%	3
3	Berkeley	1,198	7,510	6.0%	8	0	0	0%	-	1	1	0%	9
4	Bishop Ranch	8	795	0.6%	24	0	0	0%	-	0	-	-	-
5	Concord/Pleasant Hill	692	10,873	8.7%	2	2	19	0.2%	2	2	3	0%	7
6	Danville/Alamo	232	2,376	1.9%	18	0	0	0%	-	0	-	-	-
7	Dublin	233	4,234	3.4%	13	3	32	0.7%	1	0	-	-	-
8	Emeryville	74	1,692	1.4%	21	0	0	0%	-	0	-	-	-
9	Fremont	653	8,568	6.9%	3	2	3	0%	7	0	-	-	-
10	Hayward/Castro Valley	907	8,555	6.9%	4	2	6	0.1%	6	1	4	0%	6
11	Lamorinda	253	2,007	1.6%	19	0	0	0%	-	0	-	-	-
12	Livermore	405	5,189	4.2%	10	5	18	0.3%	3	0	-	-	-
13	Martinez/Pacheco/Hercules	468	3,524	2.8%	16	0	0	0%	-	0	-	-	-
14	Newark	171	3,613	2.9%	15	0	0	0%	-	0	-	-	-
15	Oakland-Downtown	310	3,175	2.5%	17	0	0	0%	-	0	-	-	-
16	Oakland-North	967	5,672	4.6%	9	0	0	0%	-	0	-	-	-
17	Oakland-Port/Jack London	51	612	0.5%	25	0	0	0%	-	0	-	-	-
18	Oakland-South/Airport	1,684	8,286	6.7%	5	1	0	0%	9	0	-	-	-
19	Oakland-West	219	1,420	1.1%	23	0	0	0%	-	0	-	-	-
20	Pleasanton	294	4,799	3.9%	12	1	1	0%	8	1	11	0.2%	4
21	Richmond/San Pablo	1,001	8,252	6.6%	6	0	0	0%	-	0	-	-	-
22	San Leandro	945	7,844	6.3%	7	0	0	0%	-	1	3	0%	8
23	San Ramon	106	1,890	1.5%	20	0	0	0%	-	1	125	6.6%	1
24	Union City	124	1,552	1.2%	22	0	0	0%	-	0	-	-	-
25	Walnut Creek-BART/DT	440	5,114	4.1%	11	0	0	0%	-	1	75	1.5%	2
26	Walnut Creek-Shadelands	19	534	0.4%	26	1	8	1.5%	5	0	-	-	-

## SUBMARKET RENT

No.	Submarket	Market Rent		12 Month Market Rent		QTD Annualized Market Rent	
		Per SF	Rank	Growth	Rank	Growth	Rank
1	Alameda	\$34.27	14	-3.4%	20	-5.8%	13
2	Antioch/Pittsburg	\$23.32	25	-2.8%	9	-1.3%	3
3	Berkeley	\$37.93	9	-3.4%	18	-2.8%	8
4	Bishop Ranch	\$46.41	1	-2.4%	2	-10.7%	26
5	Concord/Pleasant Hill	\$31.20	18	-2.7%	7	-3.8%	9
6	Danville/Alamo	\$45.03	2	-2.5%	4	-7.1%	19
7	Dublin	\$36.92	12	-3.0%	12	-6.9%	17
8	Emeryville	\$38.89	6	-2.3%	1	-8.1%	23
9	Fremont	\$33.93	15	-2.9%	11	-6.6%	14
10	Hayward/Castro Valley	\$27.47	20	-3.7%	22	-2.7%	7
11	Lamorinda	\$38.41	7	-2.7%	8	-7.0%	18
12	Livermore	\$31.61	17	-3.1%	14	-4.0%	10
13	Martinez/Pacheco/Hercules	\$26.16	22	-3.1%	13	-2.4%	6
14	Newark	\$36.95	11	-2.7%	6	-8.2%	24
15	Oakland-Downtown	\$33.28	16	-3.4%	19	-7.3%	20
16	Oakland-North	\$35.45	13	-3.5%	21	-2.2%	5
17	Oakland-Port/Jack London	\$26.78	21	-4.6%	26	1.6%	1
18	Oakland-South/Airport	\$23.11	26	-3.9%	24	1.0%	2
19	Oakland-West	\$30.14	19	-3.3%	17	-6.7%	15
20	Pleasanton	\$38.36	8	-2.8%	10	-8.1%	22
21	Richmond/San Pablo	\$25.01	24	-3.2%	16	-1.9%	4
22	San Leandro	\$25.87	23	-3.7%	23	-4.7%	11
23	San Ramon	\$42.94	4	-2.7%	5	-7.5%	21
24	Union City	\$37.85	10	-3.2%	15	-9.6%	25
25	Walnut Creek-BART/DT	\$44.99	3	-4.1%	25	-4.9%	12
26	Walnut Creek-Shadelands	\$40.47	5	-2.5%	3	-6.8%	16



## SUBMARKET VACANCY & NET ABSORPTION

No.	Submarket	Vacancy			12 Month Absorption			
		SF	Percent	Rank	SF	% of Inv	Rank	Construc. Ratio
1	Alameda	223,584	6.1%	17	(90,141)	-2.4%	24	-
2	Antioch/Pittsburg	791,699	6.2%	18	119,489	0.9%	1	0.1
3	Berkeley	278,340	3.7%	8	(5,842)	-0.1%	16	-
4	Bishop Ranch	-	-	-	6,366	0.8%	11	-
5	Concord/Pleasant Hill	513,190	4.7%	14	112,140	1.0%	2	0.1
6	Danville/Alamo	149,173	6.3%	19	14,767	0.6%	9	-
7	Dublin	194,442	4.6%	13	79,444	1.9%	3	0.4
8	Emeryville	58,331	3.4%	6	(30,268)	-1.8%	21	-
9	Fremont	283,371	3.3%	5	67,679	0.8%	4	0
10	Hayward/Castro Valley	675,338	7.9%	22	(348,088)	-4.1%	26	-
11	Lamorinda	57,603	2.9%	4	(6,389)	-0.3%	17	-
12	Livermore	141,096	2.7%	3	53,316	1.0%	5	0.3
13	Martinez/Pacheco/Hercules	138,662	3.9%	9	(51,046)	-1.4%	22	-
14	Newark	89,109	2.5%	2	24,926	0.7%	8	-
15	Oakland-Downtown	180,609	5.7%	15	2,986	0.1%	14	-
16	Oakland-North	249,293	4.4%	11	(7,851)	-0.1%	18	-
17	Oakland-Port/Jack London	50,271	8.2%	23	(4,785)	-0.8%	15	-
18	Oakland-South/Airport	368,759	4.5%	12	(26,440)	-0.3%	20	-
19	Oakland-West	11,578	0.8%	1	8,488	0.6%	10	-
20	Pleasanton	352,138	7.3%	20	(134,218)	-2.8%	25	-
21	Richmond/San Pablo	1,140,804	13.8%	24	51,790	0.6%	6	-
22	San Leandro	281,724	3.6%	7	(88,640)	-1.1%	23	-
23	San Ramon	147,552	7.8%	21	(15,100)	-0.8%	19	-
24	Union City	63,758	4.1%	10	4,938	0.3%	13	-
25	Walnut Creek-BART/DT	300,651	5.9%	16	45,504	0.9%	7	-
26	Walnut Creek-Shadelands	90,354	16.9%	25	5,624	1.1%	12	1.4

## OVERALL SUPPLY & DEMAND

Year	Inventory			Net Absorption		
	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2027	124,216,289	88,788	0.1%	237,435	0.2%	0.4
2026	124,127,501	(57,282)	0%	151,969	0.1%	-
2025	124,184,783	(97,156)	-0.1%	151,152	0.1%	-
2024	124,281,939	(256,723)	-0.2%	59,686	0%	-
2023	124,538,662	90,614	0.1%	(228,811)	-0.2%	-
YTD	124,489,580	41,532	0%	(219,837)	-0.2%	-
2022	124,448,048	(517,791)	-0.4%	(581,576)	-0.5%	-
2021	124,965,839	176,992	0.1%	(520,672)	-0.4%	-
2020	124,788,847	(52,037)	0%	(928,379)	-0.7%	-
2019	124,840,884	14,662	0%	(682,548)	-0.5%	-
2018	124,826,222	56,251	0%	282,481	0.2%	0.2
2017	124,769,971	618,079	0.5%	707,131	0.6%	0.9
2016	124,151,892	664,881	0.5%	467,628	0.4%	1.4
2015	123,487,011	407,839	0.3%	963,156	0.8%	0.4
2014	123,079,172	12,824	0%	911,112	0.7%	0
2013	123,066,348	557,436	0.5%	1,052,948	0.9%	0.5
2012	122,508,912	948,498	0.8%	1,221,447	1.0%	0.8
2011	121,560,414	164,269	0.1%	449,342	0.4%	0.4

## MALLS SUPPLY & DEMAND

Year	Inventory			Net Absorption		
	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2027	12,688,761	42,969	0.3%	140,408	1.1%	0.3
2026	12,645,792	14,551	0.1%	165,173	1.3%	0.1
2025	12,631,241	(17,569)	-0.1%	(26,888)	-0.2%	-
2024	12,648,810	(25,432)	-0.2%	26,463	0.2%	-
2023	12,674,242	68,702	0.5%	(508,055)	-4.0%	-
YTD	12,605,540	0	0%	(529,456)	-4.2%	-
2022	12,605,540	(49,420)	-0.4%	(213,249)	-1.7%	-
2021	12,654,960	92,789	0.7%	(448,095)	-3.5%	-
2020	12,562,171	0	0%	(365,292)	-2.9%	-
2019	12,562,171	0	0%	77,800	0.6%	0
2018	12,562,171	333,075	2.7%	245,108	2.0%	1.4
2017	12,229,096	499,994	4.3%	327,857	2.7%	1.5
2016	11,729,102	266,182	2.3%	442,473	3.8%	0.6
2015	11,462,920	138,940	1.2%	300,541	2.6%	0.5
2014	11,323,980	78,102	0.7%	12,225	0.1%	6.4
2013	11,245,878	147,874	1.3%	207,593	1.8%	0.7
2012	11,098,004	88,000	0.8%	(42,580)	-0.4%	-
2011	11,010,004	8,376	0.1%	(10,384)	-0.1%	-

## POWER CENTER SUPPLY & DEMAND

Year	Inventory			Net Absorption		
	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2027	8,596,446	(15,928)	-0.2%	(7,956)	-0.1%	-
2026	8,612,374	(16,500)	-0.2%	(8,857)	-0.1%	-
2025	8,628,874	(17,126)	-0.2%	9,995	0.1%	-
2024	8,646,000	(17,292)	-0.2%	(2,767)	0%	-
2023	8,663,292	(4,209)	0%	(65,621)	-0.8%	-
YTD	8,667,501	0	0%	(70,014)	-0.8%	-
2022	8,667,501	1,462	0%	245,422	2.8%	0
2021	8,666,039	0	0%	(283,431)	-3.3%	-
2020	8,666,039	0	0%	103,516	1.2%	0
2019	8,666,039	0	0%	(229,730)	-2.7%	-
2018	8,666,039	74,730	0.9%	53,118	0.6%	1.4
2017	8,591,309	614	0%	140,534	1.6%	0
2016	8,590,695	22,950	0.3%	(62,348)	-0.7%	-
2015	8,567,745	54,648	0.6%	(5,112)	-0.1%	-
2014	8,513,097	46,000	0.5%	175,763	2.1%	0.3
2013	8,467,097	143,070	1.7%	194,587	2.3%	0.7
2012	8,324,027	224,961	2.8%	182,781	2.2%	1.2
2011	8,099,066	140,000	1.8%	253,250	3.1%	0.6

## NEIGHBORHOOD CENTER SUPPLY & DEMAND

Year	Inventory			Net Absorption		
	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2027	33,142,840	76,306	0.2%	91,001	0.3%	0.8
2026	33,066,534	16,056	0%	37,231	0.1%	0.4
2025	33,050,478	73,261	0.2%	188,315	0.6%	0.4
2024	32,977,217	(68,314)	-0.2%	18,471	0.1%	-
2023	33,045,531	(16,356)	0%	394,186	1.2%	-
YTD	33,061,887	0	0%	410,546	1.2%	0
2022	33,061,887	(130,003)	-0.4%	(201,563)	-0.6%	-
2021	33,191,890	78,475	0.2%	37,626	0.1%	2.1
2020	33,113,415	100,200	0.3%	(196,178)	-0.6%	-
2019	33,013,215	169,181	0.5%	(207,725)	-0.6%	-
2018	32,844,034	151,741	0.5%	488,839	1.5%	0.3
2017	32,692,293	286,877	0.9%	131,521	0.4%	2.2
2016	32,405,416	365,795	1.1%	29,748	0.1%	12.3
2015	32,039,621	210,423	0.7%	287,585	0.9%	0.7
2014	31,829,198	66,542	0.2%	251,903	0.8%	0.3
2013	31,762,656	71,950	0.2%	372,616	1.2%	0.2
2012	31,690,706	83,710	0.3%	135,177	0.4%	0.6
2011	31,606,996	76,540	0.2%	285,569	0.9%	0.3

## STRIP CENTER SUPPLY & DEMAND

Year	Inventory			Net Absorption		
	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2027	6,458,712	18,901	0.3%	15,836	0.2%	1.2
2026	6,439,811	5,577	0.1%	3,853	0.1%	1.4
2025	6,434,234	(9,505)	-0.1%	4,428	0.1%	-
2024	6,443,739	(13,143)	-0.2%	(2,039)	0%	-
2023	6,456,882	7,046	0.1%	7,880	0.1%	0.9
YTD	6,459,834	9,998	0.2%	20,668	0.3%	0.5
2022	6,449,836	21,608	0.3%	(49,513)	-0.8%	-
2021	6,428,228	1,886	0%	15,099	0.2%	0.1
2020	6,426,342	(15,900)	-0.2%	(49,057)	-0.8%	-
2019	6,442,242	7,337	0.1%	(53,328)	-0.8%	-
2018	6,434,905	31,759	0.5%	139,569	2.2%	0.2
2017	6,403,146	72,467	1.1%	86,214	1.3%	0.8
2016	6,330,679	83,670	1.3%	165,150	2.6%	0.5
2015	6,247,009	34,015	0.5%	32,732	0.5%	1.0
2014	6,212,994	8,250	0.1%	171,315	2.8%	0
2013	6,204,744	15,486	0.3%	(30,246)	-0.5%	-
2012	6,189,258	59,261	1.0%	123,203	2.0%	0.5
2011	6,129,997	0	0%	47,315	0.8%	0

## GENERAL RETAIL SUPPLY & DEMAND

Year	Inventory			Net Absorption		
	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2027	62,470,992	(33,007)	-0.1%	(1,452)	0%	-
2026	62,503,999	(75,921)	-0.1%	(44,457)	-0.1%	-
2025	62,579,920	(124,506)	-0.2%	(23,535)	0%	-
2024	62,704,426	(130,667)	-0.2%	19,875	0%	-
2023	62,835,093	35,898	0.1%	(55,307)	-0.1%	-
YTD	62,830,729	31,534	0.1%	(51,581)	-0.1%	-
2022	62,799,195	(361,438)	-0.6%	(370,968)	-0.6%	-
2021	63,160,633	3,842	0%	168,384	0.3%	0
2020	63,156,791	(136,337)	-0.2%	(421,046)	-0.7%	-
2019	63,293,128	(161,856)	-0.3%	(266,847)	-0.4%	-
2018	63,454,984	(535,054)	-0.8%	(644,153)	-1.0%	-
2017	63,990,038	(241,873)	-0.4%	21,005	0%	-
2016	64,231,911	(73,716)	-0.1%	(107,395)	-0.2%	-
2015	64,305,627	(30,187)	0%	347,410	0.5%	-
2014	64,335,814	(186,070)	-0.3%	299,906	0.5%	-
2013	64,521,884	179,056	0.3%	308,398	0.5%	0.6
2012	64,342,828	(204,434)	-0.3%	125,866	0.2%	-
2011	64,547,262	(60,647)	-0.1%	(126,408)	-0.2%	-

## OTHER SUPPLY & DEMAND

Year	Inventory			Net Absorption		
	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2027	858,538	(453)	-0.1%	(402)	0%	-
2026	858,991	(1,045)	-0.1%	(974)	-0.1%	-
2025	860,036	(1,711)	-0.2%	(1,163)	-0.1%	-
2024	861,747	(1,875)	-0.2%	(317)	0%	-
2023	863,622	(467)	-0.1%	(1,894)	-0.2%	-
YTD	864,089	0	0%	-	-	-
2022	864,089	0	0%	8,295	1.0%	0
2021	864,089	0	0%	(10,255)	-1.2%	-
2020	864,089	0	0%	(322)	0%	-
2019	864,089	0	0%	(2,718)	-0.3%	-
2018	864,089	0	0%	-	-	-
2017	864,089	0	0%	-	-	-
2016	864,089	0	0%	-	-	-
2015	864,089	0	0%	-	-	-
2014	864,089	0	0%	-	-	-
2013	864,089	0	0%	-	-	-
2012	864,089	697,000	417.1%	697,000	80.7%	1.0
2011	167,089	0	0%	-	-	-



### OVERALL RENT & VACANCY

Year	Market Rent				Vacancy		
	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2027	\$32.33	125	1.7%	-1.8%	6,029,208	4.9%	-0.1%
2026	\$31.78	123	1.5%	-3.5%	6,162,977	5.0%	-0.2%
2025	\$31.32	121	0.8%	-4.9%	6,356,229	5.1%	-0.2%
2024	\$31.07	120	-1.3%	-5.6%	6,579,175	5.3%	-0.2%
2023	\$31.48	122	-4.4%	-4.4%	6,871,302	5.5%	0.3%
YTD	\$31.72	123	-3.2%	-3.6%	6,811,267	5.5%	0.2%
2022	\$32.92	127	1.7%	0%	6,549,898	5.3%	0.1%
2021	\$32.35	125	2.5%	-1.7%	6,486,113	5.2%	0.6%
2020	\$31.57	122	1.3%	-4.1%	5,788,449	4.6%	0.7%
2019	\$31.16	121	3.9%	-5.3%	4,912,107	3.9%	0.6%
2018	\$30	116	3.5%	-8.9%	4,214,397	3.4%	-0.2%
2017	\$29	112	4.3%	-11.9%	4,446,331	3.6%	-0.1%
2016	\$27.79	108	5.2%	-15.6%	4,536,052	3.7%	0.1%
2015	\$26.40	102	4.7%	-19.8%	4,338,799	3.5%	-0.5%
2014	\$25.22	98	4.9%	-23.4%	4,894,116	4.0%	-0.7%
2013	\$24.05	93	2.3%	-26.9%	5,743,861	4.7%	-0.4%
2012	\$23.51	91	0.8%	-28.6%	6,241,751	5.1%	-0.3%
2011	\$23.33	90	-1.2%	-29.1%	6,514,700	5.4%	-0.2%

### MALLS RENT & VACANCY

Year	Market Rent				Vacancy		
	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2027	\$40.32	130	1.3%	-3.4%	1,747,458	13.8%	-0.8%
2026	\$39.79	128	1.0%	-4.6%	1,845,043	14.6%	-1.2%
2025	\$39.39	127	0.3%	-5.6%	1,996,019	15.8%	0.1%
2024	\$39.27	126	-1.8%	-5.9%	1,986,430	15.7%	-0.4%
2023	\$39.98	129	-4.2%	-4.2%	2,038,039	16.1%	4.5%
YTD	\$40.40	130	-2.7%	-3.2%	1,990,336	15.8%	4.2%
2022	\$41.73	134	2.2%	0%	1,460,880	11.6%	1.3%
2021	\$40.82	131	2.6%	-2.2%	1,297,051	10.2%	4.2%
2020	\$39.77	128	2.2%	-4.7%	756,167	6.0%	2.9%
2019	\$38.93	125	4.3%	-6.7%	390,875	3.1%	-0.6%
2018	\$37.31	120	3.9%	-10.6%	468,675	3.7%	0.6%
2017	\$35.92	115	4.4%	-13.9%	380,708	3.1%	1.3%
2016	\$34.39	111	5.4%	-17.6%	208,571	1.8%	-1.6%
2015	\$32.63	105	4.2%	-21.8%	384,862	3.4%	-1.5%
2014	\$31.31	101	5.0%	-25.0%	546,463	4.8%	0.6%
2013	\$29.82	96	2.5%	-28.6%	480,586	4.3%	-0.6%
2012	\$29.08	93	0.8%	-30.3%	540,305	4.9%	1.1%
2011	\$28.83	93	-1.1%	-30.9%	409,725	3.7%	0.2%

### POWER CENTER RENT & VACANCY

Year	Market Rent				Vacancy		
	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2027	\$35.87	137	1.6%	-2.0%	544,554	6.3%	-0.1%
2026	\$35.30	135	1.4%	-3.6%	552,083	6.4%	-0.1%
2025	\$34.82	133	0.7%	-4.9%	559,241	6.5%	-0.3%
2024	\$34.59	132	-1.4%	-5.5%	585,901	6.8%	-0.1%
2023	\$35.09	134	-4.2%	-4.2%	600,054	6.9%	0.7%
YTD	\$35.42	135	-2.7%	-3.3%	608,586	7.0%	0.8%
2022	\$36.61	140	2.4%	0%	538,572	6.2%	-2.8%
2021	\$35.77	137	2.8%	-2.3%	782,532	9.0%	3.3%
2020	\$34.78	133	2.2%	-5.0%	499,101	5.8%	-1.2%
2019	\$34.03	130	4.7%	-7.1%	602,617	7.0%	2.7%
2018	\$32.49	124	4.4%	-11.3%	372,887	4.3%	0.2%
2017	\$31.13	119	5.1%	-15.0%	351,275	4.1%	-1.6%
2016	\$29.62	113	6.2%	-19.1%	491,195	5.7%	1.0%
2015	\$27.88	107	5.4%	-23.8%	405,897	4.7%	0.7%
2014	\$26.46	101	6.1%	-27.7%	346,137	4.1%	-1.6%
2013	\$24.95	95	2.9%	-31.9%	475,900	5.6%	-0.7%
2012	\$24.25	93	0.6%	-33.8%	527,417	6.3%	0.3%
2011	\$24.10	92	-1.6%	-34.2%	485,237	6.0%	-1.5%

### NEIGHBORHOOD CENTER RENT & VACANCY

Year	Market Rent				Vacancy		
	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2027	\$32.63	125	1.7%	-1.6%	1,846,533	5.6%	-0.1%
2026	\$32.09	123	1.4%	-3.2%	1,864,185	5.6%	-0.1%
2025	\$31.63	121	0.7%	-4.6%	1,885,403	5.7%	-0.4%
2024	\$31.40	120	-1.3%	-5.3%	1,997,586	6.1%	-0.2%
2023	\$31.82	122	-4.0%	-4.0%	2,081,887	6.3%	-1.2%
YTD	\$32.08	123	-3.0%	-3.3%	2,081,400	6.3%	-1.2%
2022	\$33.16	127	1.0%	0%	2,491,946	7.5%	0.2%
2021	\$32.83	125	2.2%	-1.0%	2,420,386	7.3%	0.1%
2020	\$32.13	123	1.4%	-3.1%	2,379,537	7.2%	0.9%
2019	\$31.67	121	3.7%	-4.5%	2,083,159	6.3%	1.1%
2018	\$30.55	117	3.6%	-7.9%	1,707,553	5.2%	-1.1%
2017	\$29.48	113	4.5%	-11.1%	2,051,024	6.3%	0.4%
2016	\$28.22	108	5.4%	-14.9%	1,895,668	5.8%	1.0%
2015	\$26.76	102	4.8%	-19.3%	1,559,621	4.9%	-0.3%
2014	\$25.53	98	5.1%	-23.0%	1,636,783	5.1%	-0.6%
2013	\$24.28	93	2.1%	-26.8%	1,822,144	5.7%	-1.0%
2012	\$23.77	91	0.8%	-28.3%	2,122,810	6.7%	-0.2%
2011	\$23.58	90	-1.0%	-28.9%	2,174,277	6.9%	-0.7%

### STRIP CENTER RENT & VACANCY

Year	Market Rent				Vacancy		
	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2027	\$28.71	117	1.7%	-1.9%	280,885	4.3%	0%
2026	\$28.22	115	1.5%	-3.6%	279,282	4.3%	0%
2025	\$27.81	113	0.8%	-5.0%	277,686	4.3%	-0.2%
2024	\$27.58	112	-1.3%	-5.8%	290,481	4.5%	-0.1%
2023	\$27.93	114	-4.6%	-4.6%	300,297	4.7%	0%
YTD	\$28.13	114	-3.7%	-3.9%	290,288	4.5%	-0.2%
2022	\$29.27	119	1.6%	0%	300,958	4.7%	1.1%
2021	\$28.80	117	2.1%	-1.6%	229,837	3.6%	-0.2%
2020	\$28.21	115	0.8%	-3.6%	243,050	3.8%	0.5%
2019	\$27.99	114	2.9%	-4.4%	209,893	3.3%	0.9%
2018	\$27.20	111	3.1%	-7.1%	149,228	2.3%	-1.7%
2017	\$26.38	107	3.9%	-9.9%	257,038	4.0%	-0.3%
2016	\$25.40	103	4.8%	-13.2%	270,785	4.3%	-1.4%
2015	\$24.24	99	4.7%	-17.2%	352,265	5.6%	0%
2014	\$23.15	94	4.5%	-20.9%	350,982	5.6%	-2.6%
2013	\$22.16	90	1.7%	-24.3%	514,047	8.3%	0.7%
2012	\$21.79	89	0.5%	-25.6%	468,315	7.6%	-1.1%
2011	\$21.67	88	-1.3%	-26.0%	532,257	8.7%	-0.8%

### GENERAL RETAIL RENT & VACANCY

Year	Market Rent				Vacancy		
	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2027	\$30.40	123	1.9%	-1.4%	1,605,537	2.6%	0%
2026	\$29.83	121	1.6%	-3.2%	1,618,104	2.6%	0%
2025	\$29.35	119	1.0%	-4.8%	1,633,537	2.6%	-0.1%
2024	\$29.08	118	-1.1%	-5.7%	1,713,897	2.7%	-0.2%
2023	\$29.41	119	-4.6%	-4.6%	1,844,596	2.9%	0.1%
YTD	\$29.60	120	-3.5%	-4.0%	1,835,657	2.9%	0.1%
2022	\$30.83	125	1.9%	0%	1,752,542	2.8%	0%
2021	\$30.25	123	2.6%	-1.9%	1,743,012	2.8%	-0.3%
2020	\$29.49	120	0.9%	-4.3%	1,907,554	3.0%	0.5%
2019	\$29.22	118	3.8%	-5.2%	1,622,845	2.6%	0.2%
2018	\$28.15	114	3.2%	-8.7%	1,516,054	2.4%	0.2%
2017	\$27.29	111	4.2%	-11.5%	1,406,286	2.2%	-0.4%
2016	\$26.19	106	5.0%	-15.1%	1,669,833	2.6%	0.1%
2015	\$24.95	101	4.6%	-19.1%	1,636,154	2.5%	-0.6%
2014	\$23.86	97	4.5%	-22.6%	2,013,751	3.1%	-0.7%
2013	\$22.82	93	2.3%	-26.0%	2,451,184	3.8%	-0.2%
2012	\$22.30	90	0.8%	-27.7%	2,582,904	4.0%	-0.5%
2011	\$22.13	90	-1.2%	-28.2%	2,913,204	4.5%	0.1%

## OTHER RENT & VACANCY

Year	Market Rent				Vacancy		
	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2027	\$35.84	136	2.0%	-0.1%	4,241	0.5%	0%
2026	\$35.14	133	1.8%	-2.1%	4,280	0.5%	0%
2025	\$34.53	131	1.1%	-3.8%	4,343	0.5%	-0.1%
2024	\$34.16	129	-1.0%	-4.8%	4,880	0.6%	-0.2%
2023	\$34.51	131	-3.9%	-3.9%	6,429	0.7%	0.2%
YTD	\$34.72	131	-2.9%	-3.3%	5,000	0.6%	0%
2022	\$35.89	136	1.6%	0%	5,000	0.6%	-1.0%
2021	\$35.32	134	2.6%	-1.6%	13,295	1.5%	1.2%
2020	\$34.44	130	1.7%	-4.0%	3,040	0.4%	0%
2019	\$33.87	128	4.5%	-5.6%	2,718	0.3%	0.3%
2018	\$32.40	123	4.1%	-9.7%	0	0%	0%
2017	\$31.13	118	4.8%	-13.3%	0	0%	0%
2016	\$29.70	112	6.1%	-17.3%	0	0%	0%
2015	\$27.99	106	5.0%	-22.0%	0	0%	0%
2014	\$26.66	101	5.6%	-25.7%	0	0%	0%
2013	\$25.23	96	2.7%	-29.7%	0	0%	0%
2012	\$24.57	93	0.8%	-31.5%	0	0%	0%
2011	\$24.38	92	-1.3%	-32.1%	0	0%	0%

### OVERALL SALES

Year	Completed Transactions (1)						Market Pricing Trends (2)		
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2027	-	-	-	-	-	-	\$306.04	153	6.1%
2026	-	-	-	-	-	-	\$282.06	141	6.5%
2025	-	-	-	-	-	-	\$271.74	136	6.6%
2024	-	-	-	-	-	-	\$268.64	134	6.7%
2023	-	-	-	-	-	-	\$321.49	161	5.7%
YTD	171	\$379.2M	1.2%	\$2,614,963	\$319.30	6.1%	\$340.20	170	5.5%
2022	406	\$1.4B	4.3%	\$3,633,213	\$300.18	4.9%	\$350.23	175	5.3%
2021	410	\$1.1B	2.6%	\$2,823,404	\$359.50	5.6%	\$345.06	173	5.3%
2020	253	\$823.1M	3.4%	\$3,517,367	\$279.16	5.4%	\$322.07	161	5.5%
2019	605	\$828.6M	3.4%	\$2,511,022	\$287.14	5.8%	\$310.34	155	5.6%
2018	718	\$803.6M	4.0%	\$2,449,876	\$273.91	5.4%	\$293.59	147	5.7%
2017	880	\$703.1M	5.1%	\$2,163,251	\$219.02	5.4%	\$280.69	141	5.7%
2016	725	\$923.6M	5.4%	\$2,344,049	\$297.85	5.9%	\$270.08	135	5.8%
2015	737	\$1.2B	4.6%	\$2,680,610	\$277.06	6.2%	\$262.21	131	5.7%
2014	586	\$959.7M	3.6%	\$2,346,432	\$267.93	6.7%	\$237.61	119	6.1%
2013	670	\$878.4M	4.9%	\$2,406,705	\$209.59	6.8%	\$207.65	104	6.4%
2012	694	\$550.2M	4.7%	\$2,218,489	\$199.54	7.5%	\$205.16	103	6.5%

(1) Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.

(2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

### MALLS SALES

Year	Completed Transactions (1)						Market Pricing Trends (2)		
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2027	-	-	-	-	-	-	\$262.08	136	6.0%
2026	-	-	-	-	-	-	\$242.93	126	6.4%
2025	-	-	-	-	-	-	\$235.44	122	6.5%
2024	-	-	-	-	-	-	\$234.28	121	6.6%
2023	-	-	-	-	-	-	\$282.09	146	5.6%
YTD	4	\$16.1M	1.2%	\$16,100,000	\$201.25	6.2%	\$299.46	155	5.4%
2022	9	\$72.3M	7.8%	\$8,034,268	\$73.13	2.0%	\$308.45	160	5.3%
2021	6	\$83.2M	2.8%	\$13,868,081	\$236.06	6.9%	\$310.12	161	5.2%
2020	29	\$233.1M	15.7%	\$10,593,501	\$257.70	-	\$285.41	148	5.3%
2019	10	\$49.2M	3.8%	\$4,920,750	\$104.19	7.0%	\$272.54	141	5.5%
2018	23	\$84.1M	6.6%	\$5,604,547	\$233.80	-	\$259.81	135	5.6%
2017	4	\$79.8M	7.9%	\$19,937,500	\$82.37	-	\$250.46	130	5.6%
2016	25	\$95.6M	19.6%	\$9,561,778	\$575.81	-	\$242.42	126	5.6%
2015	2	\$11.2M	0.1%	\$5,600,000	\$697.56	6.2%	\$238.43	124	5.6%
2014	6	\$265.6M	5.6%	\$44,267,439	\$421.72	-	\$218.63	113	5.8%
2013	2	\$5.3M	1.5%	\$2,650,000	\$32.24	-	\$194.63	101	6.2%
2012	16	\$5.3M	5.4%	\$5,300,000	\$37.08	-	\$197.93	103	6.1%

(1) Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.

(2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.



### POWER CENTER SALES

Year	Completed Transactions (1)						Market Pricing Trends (2)		
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2027	-	-	-	-	-	-	\$300.87	143	6.0%
2026	-	-	-	-	-	-	\$277.46	132	6.4%
2025	-	-	-	-	-	-	\$267.59	127	6.5%
2024	-	-	-	-	-	-	\$264.92	126	6.5%
2023	-	-	-	-	-	-	\$318.24	151	5.6%
YTD	2	\$13.7M	0.8%	\$6,847,989	\$197.30	-	\$337.67	160	5.3%
2022	21	\$68.8M	5.8%	\$7,638,889	\$254.40	5.8%	\$345.95	164	5.2%
2021	4	\$11.2M	0.3%	\$3,726,333	\$516.78	5.0%	\$342.47	162	5.2%
2020	4	\$25.7M	1.4%	\$6,435,375	\$206.73	5.7%	\$322.58	153	5.3%
2019	5	\$65.1M	1.5%	\$13,026,900	\$500.70	5.1%	\$312.02	148	5.4%
2018	3	\$102.6M	7.7%	\$51,300,000	\$162.21	-	\$294.67	140	5.5%
2017	11	\$22M	3.3%	\$5,503,875	\$626.94	4.3%	\$279.90	133	5.6%
2016	7	\$40.7M	2.9%	\$5,817,429	\$165.74	5.3%	\$271.60	129	5.6%
2015	13	\$83.9M	4.9%	\$6,992,667	\$202.86	7.2%	\$265.03	126	5.5%
2014	15	\$157.6M	4.8%	\$10,507,176	\$382.94	6.5%	\$241.71	115	5.8%
2013	26	\$193.7M	12.7%	\$11,395,105	\$281.37	5.2%	\$214.75	102	6.1%
2012	3	\$2M	0.2%	\$980,000	\$399.19	-	\$216.51	103	6.0%

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### NEIGHBORHOOD CENTER SALES

Year	Completed Transactions (1)						Market Pricing Trends (2)		
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2027	-	-	-	-	-	-	\$291.66	145	6.1%
2026	-	-	-	-	-	-	\$269.02	134	6.5%
2025	-	-	-	-	-	-	\$259.32	129	6.6%
2024	-	-	-	-	-	-	\$256.52	128	6.7%
2023	-	-	-	-	-	-	\$306.91	153	5.7%
YTD	22	\$81.3M	1.1%	\$4,277,748	\$295.11	6.7%	\$324.87	162	5.5%
2022	67	\$415.8M	4.6%	\$7,560,880	\$353.05	5.9%	\$336.78	168	5.3%
2021	41	\$195.9M	2.8%	\$6,995,186	\$296.69	6.4%	\$339.20	169	5.2%
2020	26	\$232.2M	3.2%	\$9,675,442	\$246.96	4.9%	\$311.27	155	5.4%
2019	25	\$152.7M	2.7%	\$8,982,691	\$254.77	5.9%	\$300.91	150	5.5%
2018	39	\$94.7M	1.6%	\$2,960,519	\$221.84	6.0%	\$284.07	141	5.7%
2017	56	\$114.7M	3.5%	\$3,585,180	\$231.85	5.7%	\$272.56	136	5.7%
2016	51	\$232M	2.5%	\$4,936,044	\$309.07	5.5%	\$263.50	131	5.7%
2015	85	\$509.2M	5.8%	\$6,700,354	\$292.80	6.1%	\$257.31	128	5.7%
2014	52	\$137M	2.1%	\$3,114,512	\$235.43	6.1%	\$233.53	116	6.0%
2013	69	\$302M	4.7%	\$5,591,953	\$241.36	5.7%	\$204.16	102	6.4%
2012	43	\$204.7M	3.1%	\$7,873,082	\$356.58	7.2%	\$205.76	102	6.3%

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(2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

### STRIP CENTER SALES

Year	Completed Transactions (1)						Market Pricing Trends (2)		
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2027	-	-	-	-	-	-	\$344.76	164	6.1%
2026	-	-	-	-	-	-	\$317.71	151	6.4%
2025	-	-	-	-	-	-	\$306.04	145	6.6%
2024	-	-	-	-	-	-	\$302.43	143	6.6%
2023	-	-	-	-	-	-	\$361.95	172	5.6%
YTD	4	\$11.7M	0.4%	\$3,900,000	\$520.86	7.6%	\$382.90	182	5.4%
2022	28	\$86.9M	3.6%	\$3,342,602	\$381.77	3.6%	\$391.28	186	5.3%
2021	17	\$55.7M	2.5%	\$3,276,440	\$341.64	6.3%	\$378	179	5.3%
2020	7	\$6.5M	0.5%	\$1,307,000	\$240.93	4.3%	\$356.62	169	5.5%
2019	36	\$84.2M	4.1%	\$3,118,944	\$364.78	6.8%	\$343.05	163	5.6%
2018	39	\$75.6M	4.5%	\$4,723,232	\$545.47	5.2%	\$323.75	154	5.7%
2017	45	\$51.1M	5.5%	\$3,004,352	\$332.98	5.7%	\$307.68	146	5.8%
2016	42	\$110.2M	6.4%	\$3,800,454	\$314.44	5.6%	\$295.33	140	5.8%
2015	50	\$114.5M	7.4%	\$3,180,509	\$311.24	7.5%	\$285.55	135	5.8%
2014	26	\$51.1M	3.6%	\$2,223,047	\$259.01	6.7%	\$257.23	122	6.1%
2013	28	\$38.2M	3.3%	\$1,911,325	\$230.55	7.1%	\$224.76	107	6.5%
2012	31	\$56.7M	5.7%	\$3,151,320	\$227.87	7.3%	\$217.43	103	6.6%

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(2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

### GENERAL RETAIL SALES

Year	Completed Transactions (1)						Market Pricing Trends (2)		
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2027	-	-	-	-	-	-	\$319.37	161	6.1%
2026	-	-	-	-	-	-	\$293.95	149	6.5%
2025	-	-	-	-	-	-	\$282.80	143	6.7%
2024	-	-	-	-	-	-	\$279.17	141	6.7%
2023	-	-	-	-	-	-	\$333.61	169	5.7%
YTD	139	\$256.4M	1.4%	\$2,136,637	\$346.39	5.7%	\$352.66	178	5.5%
2022	281	\$707.7M	3.4%	\$2,592,456	\$385.07	4.9%	\$362.42	183	5.4%
2021	342	\$715.6M	2.8%	\$2,222,508	\$407.63	5.5%	\$352.40	178	5.4%
2020	187	\$325.5M	1.7%	\$1,818,545	\$341.92	5.5%	\$331.55	168	5.5%
2019	529	\$477.4M	4.0%	\$1,761,542	\$328.50	5.6%	\$319.36	161	5.6%
2018	614	\$446.6M	4.2%	\$1,698,033	\$324.55	5.3%	\$302.22	153	5.7%
2017	764	\$435.5M	5.6%	\$1,624,968	\$279.44	5.4%	\$288.50	146	5.8%
2016	600	\$445M	4.6%	\$1,478,432	\$280.26	6.1%	\$276.39	140	5.8%
2015	587	\$498.2M	4.6%	\$1,518,780	\$268.43	6.0%	\$266.82	135	5.8%
2014	487	\$348.3M	3.9%	\$1,085,077	\$197.78	6.8%	\$240.99	122	6.2%
2013	545	\$339.2M	4.7%	\$1,247,200	\$176.56	7.1%	\$209.38	106	6.6%
2012	600	\$281.5M	5.3%	\$1,400,504	\$157.58	7.6%	\$203.46	103	6.7%

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(2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

## OTHER SALES

Year	Completed Transactions (1)						Market Pricing Trends (2)		
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2027	-	-	-	-	-	-	\$296.07	149	5.9%
2026	-	-	-	-	-	-	\$272.04	137	6.2%
2025	-	-	-	-	-	-	\$261.35	132	6.4%
2024	-	-	-	-	-	-	\$257.65	130	6.4%
2023	-	-	-	-	-	-	\$307.90	155	5.5%
YTD	-	-	-	-	-	-	\$325.42	164	5.2%
2022	-	-	-	-	-	-	\$329.22	166	5.2%
2021	-	-	-	-	-	-	\$328.48	166	5.1%
2020	-	-	-	-	-	-	\$320.97	162	5.1%
2019	-	-	-	-	-	-	\$308.83	156	5.2%
2018	-	-	-	-	-	-	\$289.60	146	5.3%
2017	-	-	-	-	-	-	\$274.53	138	5.4%
2016	-	-	-	-	-	-	\$265.01	134	5.4%
2015	-	-	-	-	-	-	\$261.88	132	5.4%
2014	-	-	-	-	-	-	\$238.58	120	5.7%
2013	-	-	-	-	-	-	\$207.66	105	6.0%
2012	1	\$0	40.3%	-	-	-	\$207.11	104	6.0%

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(2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.